

OSDBU UPDATE



VA OFFICE OF SMALL AND DISADVANTAGED BUSINESS UTILIZATION / Special Edition



NOTES FROM SCOTT

Small business is more critical to today's economy than anytime in recent history. As corporate America and the stock market continue to experience their ups and downs, small business continues to be the

engine that drives America's economy. Twenty-five million small business owners represent more than 99 percent of all businesses, and their businesses employ more than one-half of the private U.S. work force. Small business entrepreneurs create more than 66 percent of all new jobs nationwide and generate more than 50 percent of the Nation's gross domestic product. As you can see, small businesses are critical to America's prosperity and the well being of her communities.

Small Business – Still Serving America!

Scott Denniston
Director

FISCAL YEAR 2001 – SECRETARY'S SOCIECONOMIC ACHIEVEMENT AWARD WINNERS

By Lynette Simmons, Procurement Analyst

The Office of Small and Disadvantaged Business Utilization (OSDBU) salutes all the award winners for their Outstanding support for small business programs. This salute goes out to the Veterans Integrated Service Networks as well as the Veterans Affairs Medical Centers' and their staff for working diligently to ensure that small businesses receive their fair share of the acquisitions.

Salute and Recognition goes out to the First Place winners with the highest percentage for the following VISNs:

Recognition goes out to **VISN 10 and the VAMCs Chillicothe; Cincinnati; Cleveland (Brecksville); Columbus and Dayton, Ohio.** This recognition is for **First Place** in the categories of **Small and HUBZone** small business concerns, with 54.08% of their total procurement going to small business and 5.55% in the HUBZone category. In FY 2000 they also won first place in the Small Business category.

Recognition goes out to **VISN 17 and the VAMCs Bonham; Dallas; San Antonio and Temple, Texas.** This recognition is for **First Place** in the categories of **Minority, Women and Veteran-owned** small business concerns, with 5.71% of their procurement dollars going to minority-owned; 20.31% to women-owned and 6.27% to veteran-owned small business. In Fiscal Year's 1998 and 2000, this VISN won first place in the minority-owned business category.

Recognition goes out to **VISN 15 and the eight VAMCs in the Kansas; Missouri and the Southern Illinois area.** This recognition is for **First Place** in the **8(a)** category achieving 13.11% in 8(a) and winning **third place** in **Women-owned** with 11.48% of total procurement dollars going to women-owned business. In FY 1998 they tied for first place for women-owned small business concerns.

Recognition goes out to **VISN 7 and the VAMCs in Alabama; Georgia and South Carolina.** This recognition is for **First Place** in the **Service Connected Disabled Veteran-owned** small business category, with .81% of total procurement dollars going to service connected disabled veteran-owned business concerns.

Salute and Recognition goes out to the First Place winners with the highest percentage for the following VAMCs:

Recognition goes out to the **VAMC Clarksburg, WV** and their acquisition personnel **Don Hafer; Duane Trotter; and Richard Johnson.** This recognition is for **First Place** in the category of **Small Business** concerns achieving 72.02% of their total procurement going to small business. In FY 1999 2000 this station won first place in the categories of small business and 8(a). In FY 2000 they also won second place for women-owned and for outstanding support to small business programs.

Recognition goes out to **VAMC Dallas, TX** and their acquisition personnel **Cojean Sprouse; Adam Deering; Sharon Bailey; Joyce Cadwell; Marilyn Clayburn; Belinda Cook; Tongee Flemming; Frank Fulbright; Barbara Giddens; Jay Hawkins; Rita Johnson; Vanessa Morton; John Mraz** and the Head of the Contracting Activity **Robert W. Thomale**. This recognition is for **First Place** in the category of **Minority** and **Women-owned** small business concerns. Of their total procurement dollars 31.93% went to minority-owned small business and 28.53% went to women-owned small business concerns. In FY 1998 they were the first place winner for minority-owned small business and in FY 2000 they were second place for minority-owned and third place for women-owned small business concerns.

Recognition goes out to **VAMC Temple, TX** and their acquisition personnel **Kathryn Shelton, Chief P&C, Robert Stringer; Leonard Prnka; Garrett Briggs; Stephanie Elliott; David Canada; Joyce Mills; Connie Vargas and Dale Hesrick; Kenneth Gaby, Chief Logistics Officer; Dean S. Billik, Medical Director; Robert Ratliff Associate Director and Valerie Van Wormer Chief of Staff**. This recognition is for **First Place** in the category of **Veteran-owned** and second place for minority-owned small business concerns achieving 19.80% in the veteran-owned and 28.22% in the minority-owned small business categories. In FY 2000 they received Outstanding Support for small business programs.

Recognition goes out to **VAM/Regional Office Center in Fargo, ND** and their acquisition personnel **Bill Kollitz;** and **Tim Dacy**, Head of Contracting Activity and **Ned Nichols, Acting Director**. This recognition is for **First Place** in the category of **HUBZone** small business concerns with 22.71% of total procurement in the HUBZone small business category. In FY 1999 they were first place for veteran-owned and third place for minority-owned small business concerns.

Recognition goes out to **VISN 15 Centralized Contracting Activity** and their acquisition personnel **Marcus Clayton; Connie Forge; Rick Lemon; Bruce Johnson; Jerry Shepherd; Charlene Webster; Mark Zinser; Joetta Eagle; Lola Feeney; Steven Roehr; Anna Weisaar; Linda Bayer; Peggy Miller; Glen Carpenter; Joanne Sutherland; Peggy Becker (Trainee); Oscar del Bosque; Linda Dickey and Stan Vest (Head of Contracting Activity and Chief Logistics Officer)**. This recognition is for **First Place** in the **8(a)** category with 39.10% of total procurement going to 8(a) concerns.



Dr. Mackay presents Secretary's Award for Superior Performance in meeting all major small business program goals for FY 2001 to Melinda Murphy, Director, VAMC Muskogee, Oklahoma.

Recognition goes out to **Muskogee, OK** and their acquisition personnel Medical Center Director, **Melinda L. Murphy;** Associate Director, **Benjamin R. Campeau**, previous Associate Medical Center Director, **Sallie Houser-Hanfelder;** Chief of Staff, **William F. Dubbs;** Acting Chief Engineering/Environmental Management Service, **Gregory T. Sorenson;** Project Engineer, **Thomas W. Calhoon;** Project Engineer, **Ramzy F. Harb;** Utility Systems Operator, **Philip W. Branan;** previous Chief A&MM: **Martin J. Traxler** (currently Chief A&MM, Bay Pines VAMC, Florida); previous Supervisor Purchasing & Contracts, **Micki Dubuis** (currently Assistant Chief A&MM, Cleveland OH, VAMC); Contract Specialist, **Kris Kelly;** Purchasing Agent, **Timothy F. Hardesty;** Supply Technician, **Janie S. Lloyd**. This recognition is for **First Place** in the **Service Connected Disabled Veteran-owned** small business category with 9.37% of their total procurement going to service disabled veteran-owned small business. This station also won the **Superior Performance** in having met all the goals in the major categories as well as second place for veteran-owned and third place for HUBZone small business concerns.

OUTSTANDING SUPPORT FOR SMALL BUSINESS PROGRAMS IN FISCAL YEAR 2001

Each year the Secretary awards plaques and congratulations to the stations or VISNS that meet or exceed all of their socioeconomic goals in the major categories. In FY 2001 the following stations or networks met or exceeded the Secretary's goals.

**VA Sierra Nevada Health Care System,
Reno NV**

Congratulation goes out to Richard C. Crow, Helen Rae, and the rest of the Acquisition and Materiel Management staff at Reno.

**VA Capitol Health Care Network (VISN 5),
Linthicum, MD**

Thanks goes to Mr. Kaiser J. Braham, III, Network Logistics Officer, and the hard working acquisition staff in VISN 5.

**Carl T. Hayden VA Medical Center
Phoenix, AZ**

Congratulations go to Jeff Bagford; Pat Amidon; Diane Wellington; JoAnne Mette; Donna Falcon-Smith; Ed Kliska; Robert Jollie; Betty Beason; Judy Cosby, and all of the Acquisition and Materiel Management staff at Phoenix.

**Martinsburg VA Medical Center,
Martinsburg, WV**

Thanks and congratulations go to Joan VanMiddlesworth; Shari Kesecker; Germaine Talbot; Sylvia Orendorff of the Acquisition and Materiel Management staff at Martinsburg.

**Carl Vinson VA Medical Center,
Dublin, GA;**

Congratulations to Mr. Robert Snow, Logistics Officer, Phyllis Tanner; Pamela Harrell; Virginia Boyette-Jones; Angela Baeumel; Jimmy Wilber; Paul Dixon; and Lee Baggett of the Dublin VA Acquisition and Materiel Management staff.

**Centralized Contracting Activity Sierra Pacific
Network (VISN 21), Mare Island, CA**

Thanks go to Richard Crowe, Pam Mondrey and all of the rest of the acquisition staff in VISN 21.

**Desert Pacific Healthcare Network (VISN 22),
Long Beach, CA**

Congratulations and thanks go to Mr. Richard A. Trevino and all of the acquisition staff at VISN 22.

**Washington, DC VA Medical Center,
Washington, DC**

Thanks to Joan VanMiddlesworth; Hazel France; Charles Willis; Fred Harrison; LaKeisha Wiley-Bess for their support of small business.

The following Central Office activities were awarded Secretary's plaques for meeting or exceeding goals.

**Veterans Benefits Administration,
Washington, DC**



Scott Denniston, OSDDBU Director presents Secretary's Award to Barbara Robinson, Bill Raymer, and Terry Wolgammott of the Desert Pacific Healthcare Network VISN 22

**National Cemetery Administration,
Washington, DC**

**Office of Facilities Management,
Washington, DC**

Other award winners were the:

**Office of Acquisition and Materiel
Management,
National Acquisition Center, Hines, IL**

for significantly increasing the number of VA Federal Supply Schedule Contract awards to small business by 10 percent.

VHA Division

for having the highest percentage of HUBZone Small Business achieving 17.81% against a 2% goal.

**The Office of Acquisition and Materiel
Management Fort Detrick Division Fort
Detrick, MD**

received an award for having the highest percentage 6.17% of Service Disabled Veteran-owned small business and (11.73%) for Veteran-owned small business.

**SECRETARY'S SOCIOECONOMIC
ACHIEVEMENT AWARDS PROGRAM
FY 2001
SECOND AND THIRD PLACE
WINNERS**

By Deborah A. Van Dover

We wish to thank all of those contracting offices and contracting officers who work diligently to ensure opportunities for small businesses continue to exist. We sincerely appreciate all of your hard work and applaud your commitment to supporting the small business programs. Kudos to all award winners of the Secretary's Socioeconomic Achievement Awards

Program! The following is a list of all second and third place winners for FY 2001.

Second Place:

Service Disabled Veteran-Owned Small Business: Ralph H. Johnson VA Medical Center, Charleston, SC

Veteran-Owned Small Business: Muskogee VA Medical Center, Muskogee, OK. The Muskogee VAMC also won third place for HUBZone firms.

Small Business: Dayton VA Medical Center, Dayton, OH. The Dayton VAMC also won third place for 8(a) small business.

Minority-Owned Small Business: Central Texas Veterans Healthcare System, Temple, TX

8(A) Small Business: White City VA Domiciliary, White City, OR

Women-Owned Small Business: The Atlanta Network, VISN 7, Duluth, GA

HUBZone Small Business: New Orleans VA Medical Center, New Orleans, LA. The New Orleans VAMC also won third place for minority-owned small business.

Third Place:

Service Disabled Veteran-owned Small Business: Wilkes Barre VA Medical Center, Wilkes Barre, PA

Veteran-owned small business: Denver VA Medical Center, Denver, CO

Small Business: Louis Stokes VA Medical Center, Cleveland, OH

Women-Owned Small Business: VA Heartland Network (VISN 15), Leavenworth, KS

YOUR OSDBU TEAM

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