

Office of Construction and Facilities Management (CFM)

“Doing Business with the VA CFM”



Industry Day Forum

June 20, 2011

Doing Business with the Office of Construction and Facilities Management

- **MISSION:** The Office of Construction & Facilities Management (CFM) provides design, major construction and lease project management, design and construction standards, and historic preservation services and expertise to the Department of Veterans Affairs to deliver high quality and cost effective facilities in support of our Nation's veterans.

VHA

NCA

VBA



Doing Business with the Office of Construction and Facilities Management

- CFM is responsible for the planning, design and construction of all major construction projects greater than \$10 million.
- CFM acquires Real Property for use by VA elements through long term lease acquisitions and land and building purchases.
- **CFM Offices:**
 - Strategic Management Office (00CFM1)
 - Resource Management Office (00CFM2)
 - Service Delivery Office (00CFM3)



Acting Director: CFM Central Office

Mr. Robert Neary, Jr.
Office of Construction & Facilities Management
425 I St NW
Washington, DC 20001

NATIONAL CEMETERY ADMINISTRATION

Mailing address: 425 I St NW
Washington, DC 20001

Director: Rick Petersen

Phone: 202-461-8444

Fax: 202-565-4381

SILVER SPRING (EAST)

Mailing address: 8380 Colesville Road, Suite 420
Silver Spring, MD 20910

Director: Andrew Keirn

Phone: 301-565-4400

Fax: 301-427-2119

NORTH CHICAGO (CENTRAL)

Mailing address: 3001 Green Bay Road, Bldg 48
North Chicago, IL 60064

Director: Todd Sanders

Phone: 224-610-3560 or -3839

Fax: 224-610-3772

MARE ISLAND (WEST)

Mailing address: 1175 Nimitz Avenue, Suite 200
Vallejo, CA 94592

Director: Leo Flor

Phone: 707-562-8277

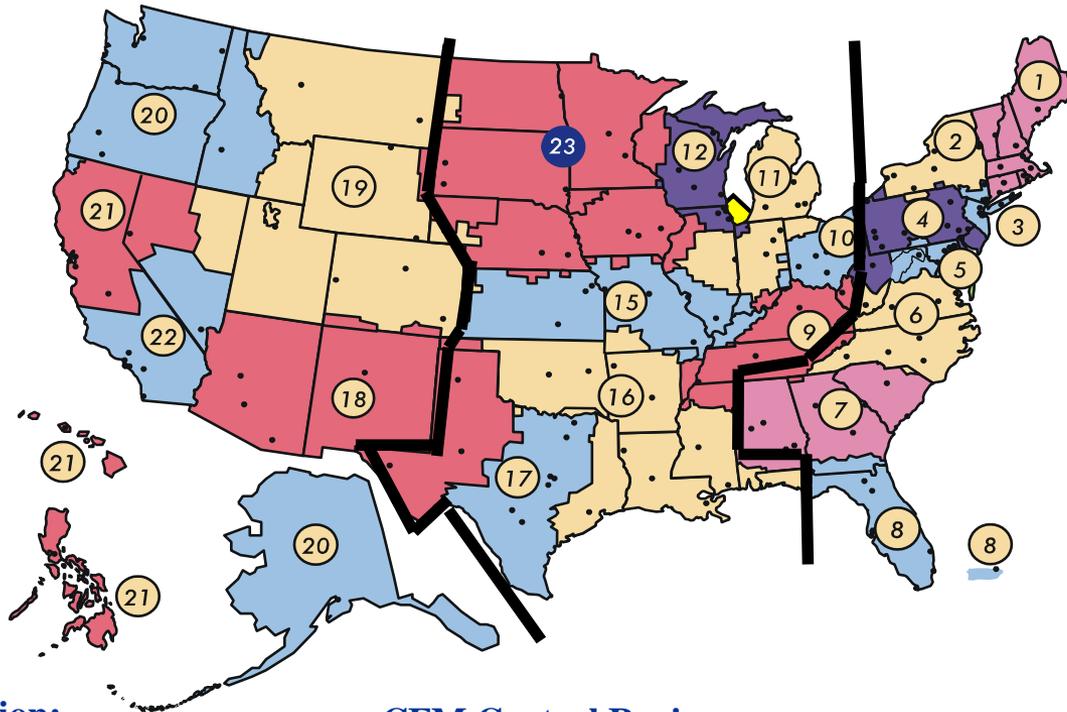
Fax: 707-562-8348

Regional Offices Area of Responsibility

WESTERN

CENTRAL

EASTERN



CFM Western Region:

AK, AZ, CA, CO, HI, ID,
MT, NM, NV, OR, UT,
WA & WY

CFM Central Region:

AR, IA, IL, IN, KY, LA, MN,
MS, ND, NE, OH, OK, SD, NE,
KS, OK, MI, MN, MO, TN, TX
& WI

CFM Eastern Region:

AL, CT, DC, DE, FL, GA, ME,
NJ, NH, NY, MA, MD, NC, PA,
PR, RI, SC, VA, VT, & WV

Current Acquisition Alignment

HQ-CFM
Pre-award

Architect-Engineer

Construction

Real Property

RO-CFM
Post-award

National Cemeteries
(HQ)

North Chicago
(Central)

Silver Spring
(East)

Mare Island
(West)

➤ **Acquisitions are accomplished by:**

- RFP – Negotiation (FAR Part 15 Best Value)
 - Trade-off
 - Lowest Price Technically Acceptable (LPTA)
 - Design-Build (Two step)
 - Design-Bid Build
 - Integrated Design/Construct (IDc)
- Meeting the requirements of the Solicitation
- Promote full and open competition to the maximum extent possible, which in turn allows all responsible bidders/offerors an opportunity to compete.

- Acquisitions Process - Construction:
 - Acquisition Planning
 - Source Sought
 - Pre-solicitation Notice
 - Issue Solicitation
 - Pre-proposal Conference
 - Received RFI
 - Received the proposals
 - Organize our evaluation board/team
 - Hold discussion if deemed applicable
 - Request final proposal revision
 - Close discussion
 - Approval process for award
 - Legal concurrence
 - Head of Contracting Activity

- **Acquisitions Process – Construction (continued):**
 - Award – announcement in FBO
 - Issue unsuccessful notices
 - Conduct debriefing
 - Received Performance & Payments Bonds
 - CPM Consultant approval
 - Issue Notice to Proceed
 - Transfer the contract the region
 - Conduct Contract Administration Functions
 - Approved CPM
 - Partnering
 - Senior Resident Engineer monitor the day-to-day operation
 - Process payments
 - Contract Close-out

Acquisitions Process - AE

- **Requirement Identified (Brooks Act)**
- **Advertisement**
 - Source Sought
 - Create 2268
 - OSDBU Approval of 2268
- **Pre-Solicitation Announcement (FedBizOpps)**
- **Select Chairman & Evaluation Members**
- **Qualification Statements Received (SF 330s)**
- **Evaluation of Firms (Boards Meet)**
- **Conduct Interviews (Hold Discussions)**
- **Prepare Selection Report**
- **Final Selection**
 - Agency/Designated Selection Authority
- **Request For Proposals (RFPs)**

- **KICK-OFF MEETING**
- **Received RFPs & VA Forms 10-6298**
- **Request DCAA Audit**
- **Received DCAA Audit & Complete Negotiation**
- **Legal Review/Contract Review Board**
- **Award Contracts - SF 252**

Office of Small and Disadvantaged Business Utilization

The OSDBU consists of the main office and the Center for Veterans Enterprise (CVE). They serve as advocates for Service Disabled Veteran Owned Small Business, Veteran Owned Small Business, Small Disadvantaged Business, HUBZone Business, and Woman Owned Small Business.

- OSDBU provides outreach and liaison support to business (small and large) and other members of the private sector concerning small business acquisition issues
- CVE maintains VA's database of Service-Disabled Veteran Owned Small Businesses and Veteran-Owned Small Businesses. The database name is Vendor Information Pages (VIP)

- **Office of Small and Disadvantaged Business Utilization (OSDBU) Washington, DC**
 - **POC: Tom Leney, Executive Director**
 - 801 I Street, NW, Suite 1221
 - Washington, DC 20001
 - 1-800-949-8387
- **Veterans First Contracting Program (PL 109-461)**
- **Joint Ventures (See IL 049-06-4)**
- **Teaming Agreement**
- **Mentor-Protégé Program**

VA FORECAST OF CONTRACTING OPPORTUNITIES

Subcontracting Goals: (Effective – May 7, 2010)

◆ Small businesses	17.7%
◆ Veteran-owned small business	5%
◆ Service-disabled veteran-owned small business	3%
◆ Small Disadvantaged Business	5%
◆ Women-owned small business	5%
◆ Historically Underutilized Business Zones (HUBZone)	3%

VA FORECAST OF CONTRACTING OPPORTUNITIES

FCO Report for Fiscal Year 2011

District of Columbia

101F - VA OFFICE OF CONSTRUCTION AND FACILITIES MANAGEMENT - 101F

811 Vermont AVE, NW
Washington, DC 20420

Small Business Point of Contact: CHRIS KYRGOS 202.461.8489 chris.k.kyrgos@va.gov

Purchase Card Coordinator:

[Federal Business Opportunities](#)

Active Contracts

There are no active contracts.

Current Opportunities

Class Code	Description	Dollar Range	Procurement Method	Quarter	Forecast Year
C	A/E - Southeastern Colorado	\$2,000,000 - \$5,000,000	Open Market, Total Set-Aside, Veteran Owned SB	Q1	2011
C	BOLIXI MS LAUNDRY DIETETICS ADMIN/SECURITY	\$2,000,000 - \$5,000,000	Open Market, Total Set-Aside, Service Disabled Veteran Owned SB	Q2	2011
Y	GRAVESITE EXPANSION MASSACHUSETTES	\$10,000,000 - \$20,000,000	Open Market, Service Disabled Veteran Owned SB	Q3	2011
Y	INDIANTOWN GAP CEMETERY EXPANSION PHASE 4	\$10,000,000 - \$20,000,000	Open Market, Service Disabled Veteran Owned SB	Q4	2011
Y	INPATIENT/OUTPATIENT IMPROVEMENTS BAY PINES, FL	MORE THAN \$100,000,000	Open Market, Competitive, Not Set-Aside	Q2	2011
C	JOHN COCHRAN REPLACEMENT BED TOWER, ST LOUIS, MO	\$10,000,000 - \$20,000,000	Open Market, Competitive, Not Set-Aside	Q3	2011
Y	LANDSCAPE/COURTYARD/CONNECTING CORRIDOR, BILOXI, MS	\$5,000,000 - \$10,000,000	Open Market, Total Set-Aside, Service Disabled Veteran Owned SB	Q4	2011

<https://www.vendorportal.ecms.va.gov/eVP/fco/ReportViewer.aspx?Year=2011&Type=Site&ID=370>

FEDBIZOPPS.GOV

Federal Business Opportunities



E-GOV U

Home

Getting Started

General Info

Opportunities

Agencies

Priv



Search more than **30,600*** active federal opportunities.

Posted Date: Last 90 Days Set-Aside Code: Any

Place of Performance: Any State or Territory Type: Any

Keyword / Solicitation #: Agency: Office of Construction

Search

Additional criteria and multiple selections are available on the [advanced search form](#).

* Notices posted within the last 90 days.



FBO now contains Recovery Reinvestment Act

SEARCH RECOVERY OPP

SEARCH RECOVERY A

FBO RECOVERY REP

Click here for Award

Click here to learn more.

USER GUIDES

- Buyer
- Vendor
- Engineer
- Location / Agency A

Use Adobe Acrobat Reader files in PDF format.

DEMONSTRATION V

Buyers / Engineers

Government users may post, manage, and award opportunities.

Username

Password

View Opportunities

No login is required to view opportunities.

Register Now

Password Reminder

Vendors / Citizens

Vendors and citizens may search, monitor, and retrieve opportunities.

Username

Password

Find Opportunities

No login is required to view opportunities.

Register Now

Password Reminder

Opportunity	Agency/Office/Location	Type / Set-aside	Posted On
<p>Y--Pittsburg Research Office Building, PA VA10110RP0130 Y -- Construction of structures and facilities</p>	<p>Department of Veterans Affairs VA Office of Construction & Facilities Management Department of Veterans Affairs Office of Facilities Management</p>	<p>Presolicitation (Modified)</p>	<p>Oct 26, 2010</p>
<p>Y--Sarasota National Cemetery Phase 1B Development Sarasota, Florida VA10110RP0129 Y -- Construction of structures and facilities</p>	<p>Department of Veterans Affairs VA Office of Construction & Facilities Management Department of Veterans Affairs Office of Facilities Management</p>	<p>Solicitation (Modified) / Service-Disabled Veteran-Owned Small Business</p>	<p>Oct 25, 2010</p>
<p>C--A/E Services - Tallahassee National Cemetery: New Cemetery in Tallahassee, FL VA10111RI0007 C -- Architect and engineering services</p>	<p>Department of Veterans Affairs VA Office of Construction & Facilities Management Department of Veterans Affairs Office of Facilities Management</p>	<p>Sources Sought</p>	<p>Oct 19, 2010</p>
<p>X--DEPARTMENT OF VETERANS AFFAIRS (VA) DESIRES TO LEASE SPACE VA10111RI0009 X -- Lease or rental of facilities</p>	<p>Department of Veterans Affairs VA Office of Construction & Facilities Management Department of Veterans Affairs Office of Facilities Management</p>	<p>Presolicitation</p>	<p>Oct 18, 2010</p>
<p>X--DEPARTMENT OF VETERANS AFFAIRS (VA) DESIRES TO LEASE SPACE VA10111RI0008 X -- Lease or rental of facilities</p>	<p>Department of Veterans Affairs VA Office of Construction & Facilities Management Department of Veterans Affairs Office of Facilities Management</p>	<p>Presolicitation</p>	<p>Oct 18, 2010</p>
<p>C--Construction Management Services New</p>	<p>Department of Veterans Affairs</p>		

UNITED STATES DEPARTMENT OF VETERANS AFFAIRS



Search All VA Web Pages Search

[Open Advanced Search](#)

Home Veteran Services Business About VA Media Room Locations Contact Us Related Links

OFFICE OF CONSTRUCTION & FACILITIES MANAGEMENT

Office of Construction & Facilities Management Home

Tech Info Library

[Contracting & A/E Info](#)

Cost Est

Career Opportunities

Consulting & Customer Support

Real Property/ Leasing

Historic Preservation

About CFM

Website Map

Site Search

Contracting & Architect/Engineer Information

- **Forecast of Contracting Opportunities** - Find the latest information about upcoming VA design and construction projects that exceed \$10M in construction costs. Actual opportunities are provided on [FedBizOps](#)*
 - [A/E Contracts Forecast](#)
 - [Construction Contracts Forecast](#)
 - Other Contracts (*future use*)
 - Claims Consultant
 - Construction Management
 - IDIQ AE
- [Architect/Engineer Information](#)
 - [A/E Selection](#)
 - [A/E Contracts](#)
 - [Design Submission Requirements](#)
 - [Consultant Performance Ratings](#)
- [Construction Document Information](#)
 - [Construction Solicitation Documents](#)
 - [Project Document Requirements](#)
 - [Wage Rate Determination](#)

Contracting & A/E Info

- ▶ Contracting Opportunities
 - A/E Contracts
 - Construction Contracts
- ▶ Construction Documents Information
 - Construction Solicitation Documents
 - Project Document Requirements
 - Wage Rate Determination
- ▶ A/E Information
 - A/E Selection
 - A/E Contracts
 - Design Submission

Send questions about this page to [CFM Contracting Officers](#)

Doing Business with the Department of Veterans Affairs Medical Centers & CFM

Upcoming Work

- ◆ **Forecast of Contracting Opportunities**
Office of Small and Disadvantaged Business Utilization
<http://www4.va.gov/osdbu/>
- ◆ **Federal Business Opportunities (FBO)**
<http://www.fbo.gov> or www.FedBizOpps.gov
- ◆ **Contact the Medical Centers**
 - Network Contracting Managers
 - Facilities Engineer
- ◆ **Contact CFM**
 - Contracting Staff
 - Regional Directors

How to Compete

- ◆ **Submit a proposal that meet the requirement of the solicitation**
- ◆ **Request a debriefing**

- **VA Home Page**
 - <http://www.va.gov/>
- **Map of Veterans Integrated Service Networks (VISN)**
 - http://www2.va.gov/directory/guide/division_flsh.asp?dnum=1
- **Office of Small and Disadvantaged Business Utilization**
 - <http://www4.va.gov/osdbu/>
 - <http://www.vetbiz.gov/>
- **Office of Construction & Facilities Management**
 - <http://www.cfm.va.gov/index.asp>
- **Federal Business Opportunities**
 - <http://www.fbo.gov> or www.FedBizOpps.gov