



Department of Veterans Affairs

# VA Supplier Relationship Management

Regional Forum – Chicago  
October 20, 2011



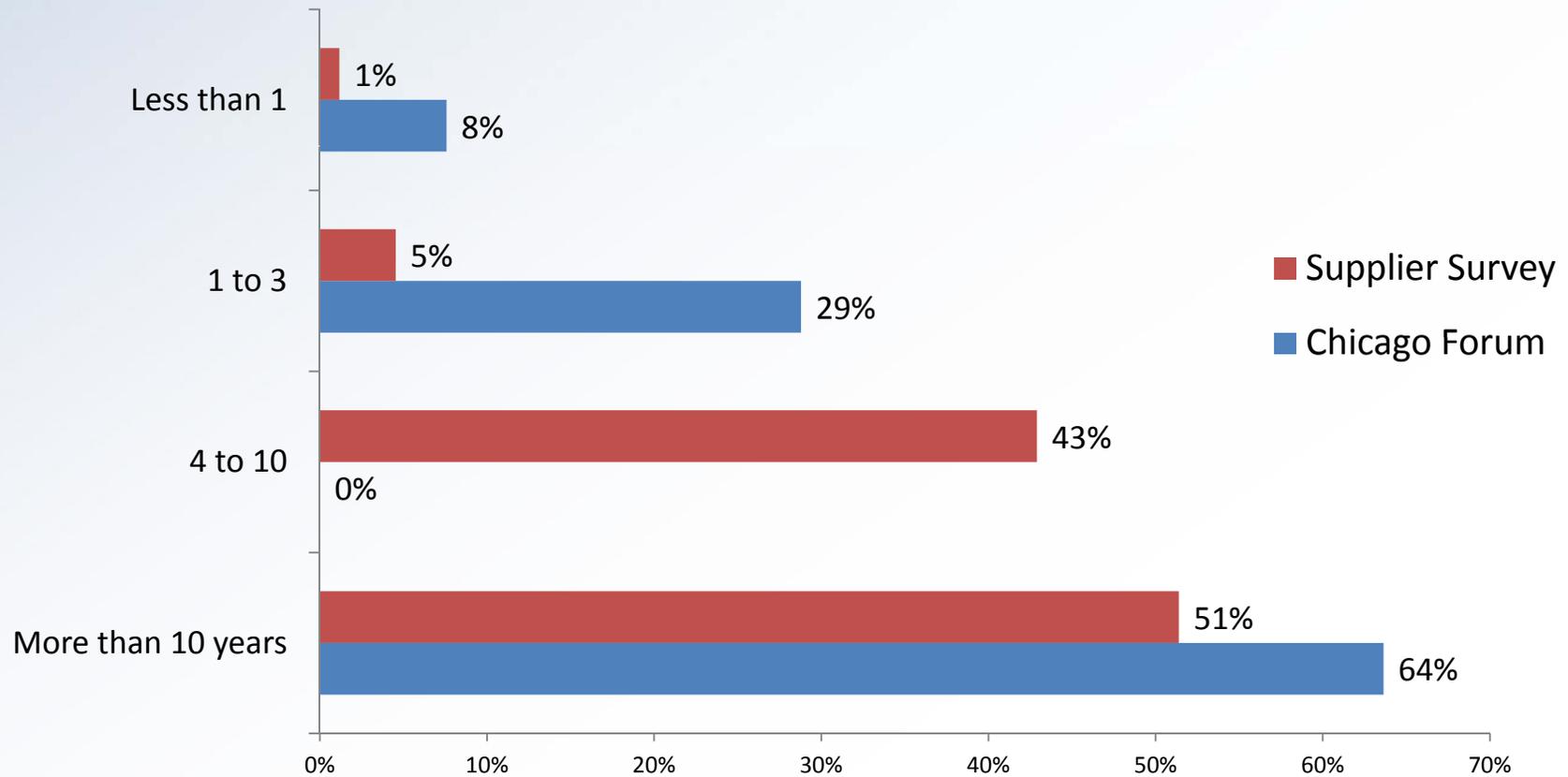


# **Comparison Between Chicago Forum Survey and Supplier Perception Survey**



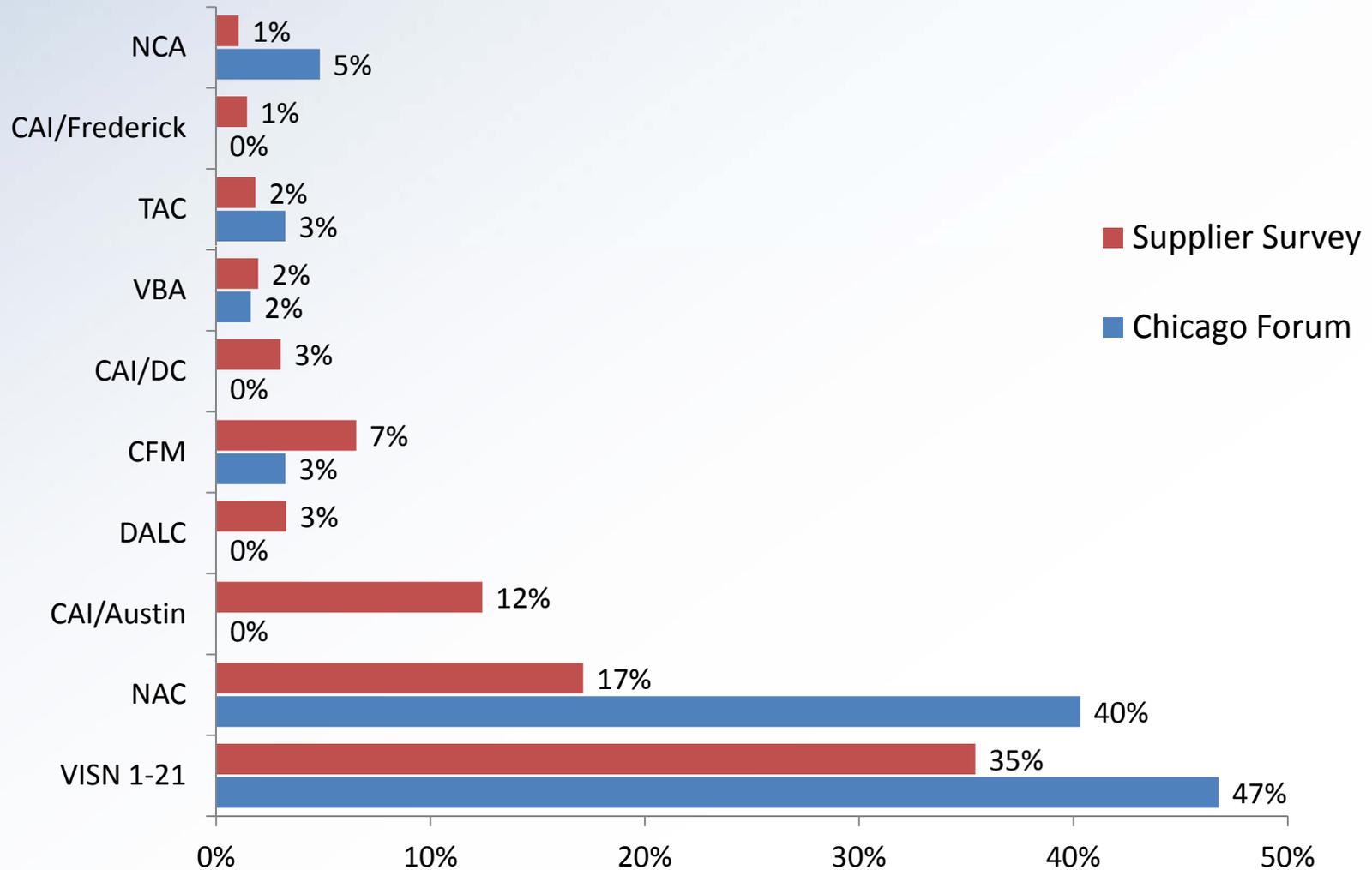
# Participant Demographics

How many years have you been a supplier to VA?



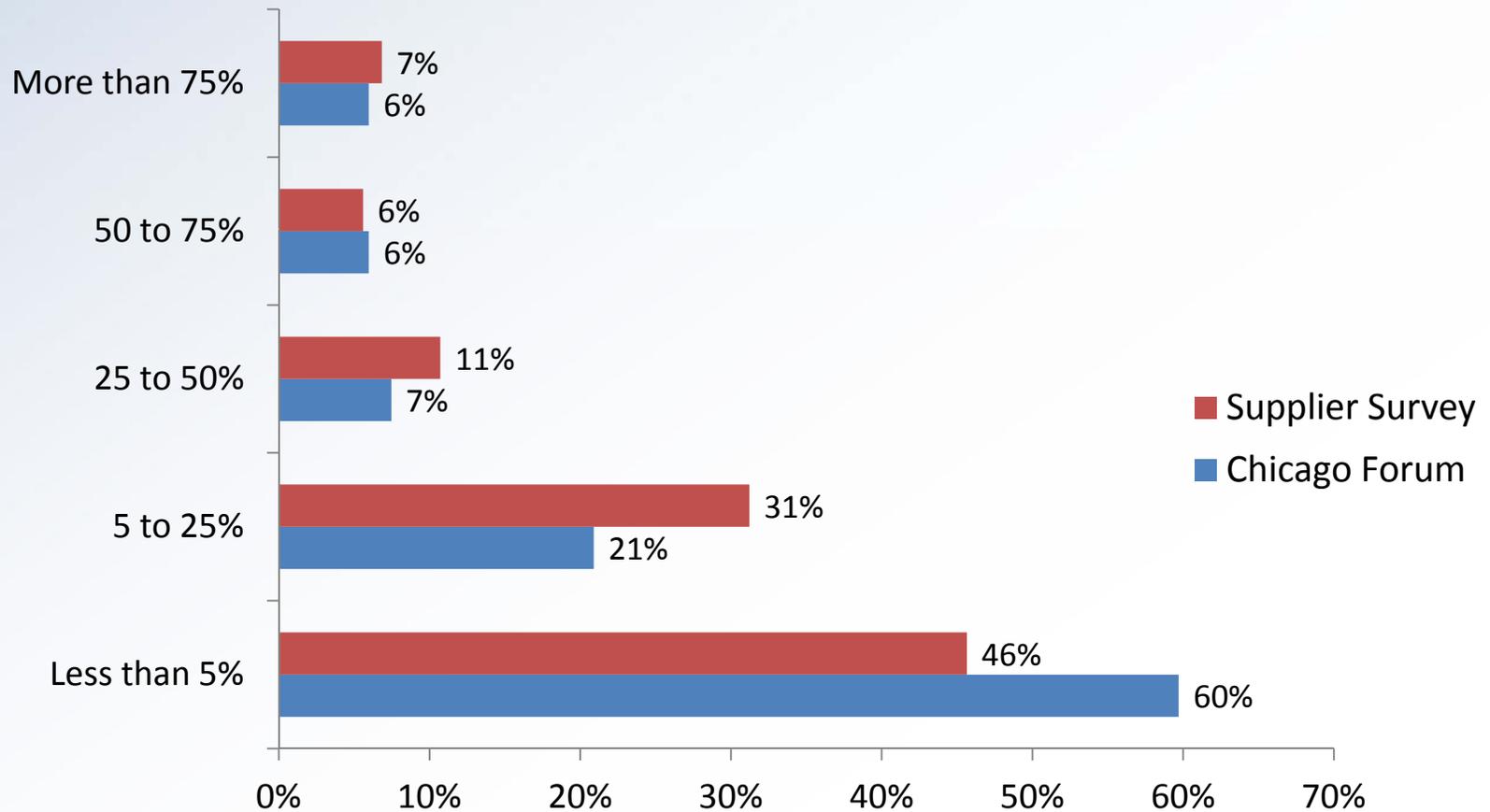


# Which VA contracting office do you work with?



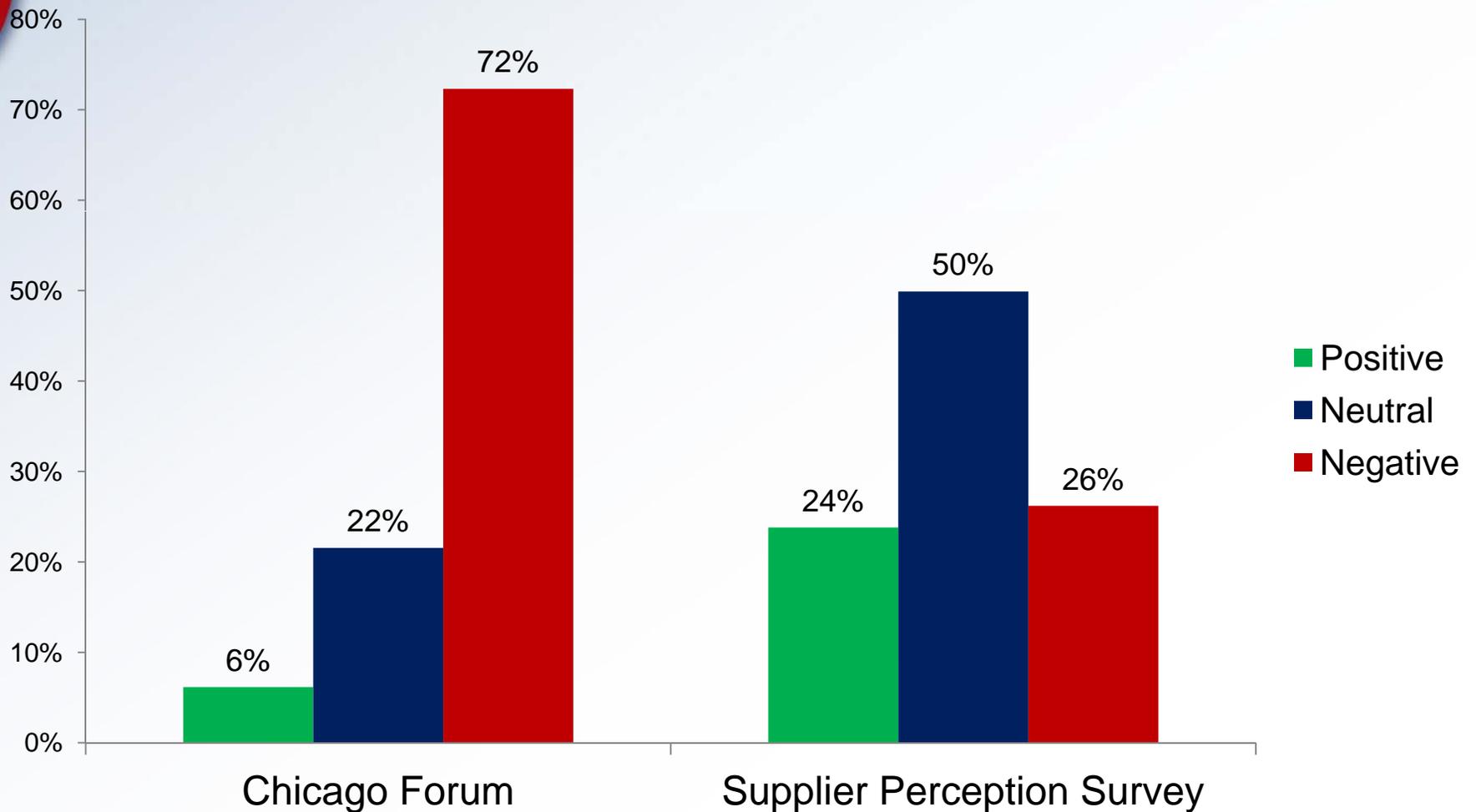


# What percent of your revenue comes from VA contracts?



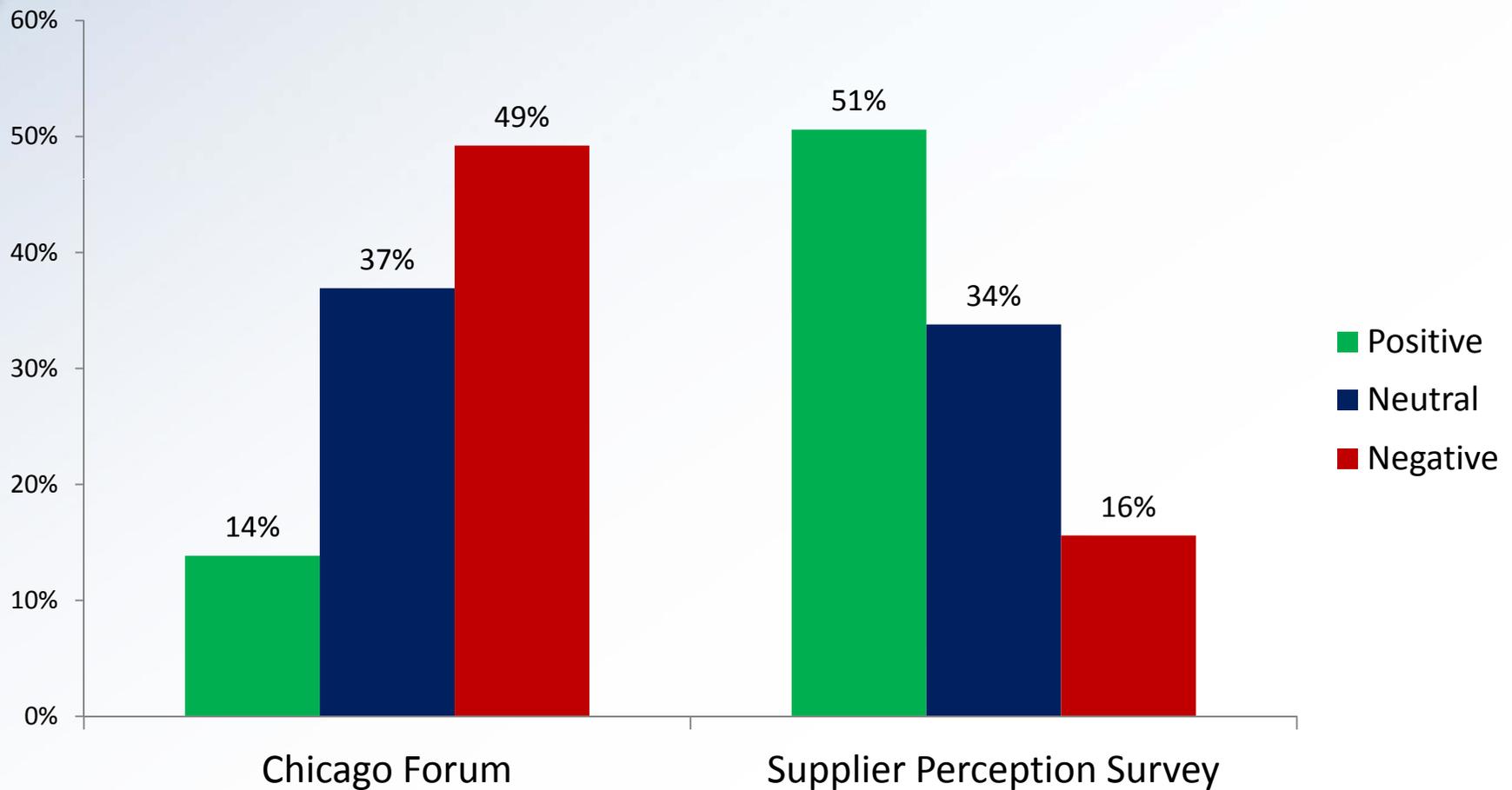


# How would you rate VA's processes to allow you to provide best value?



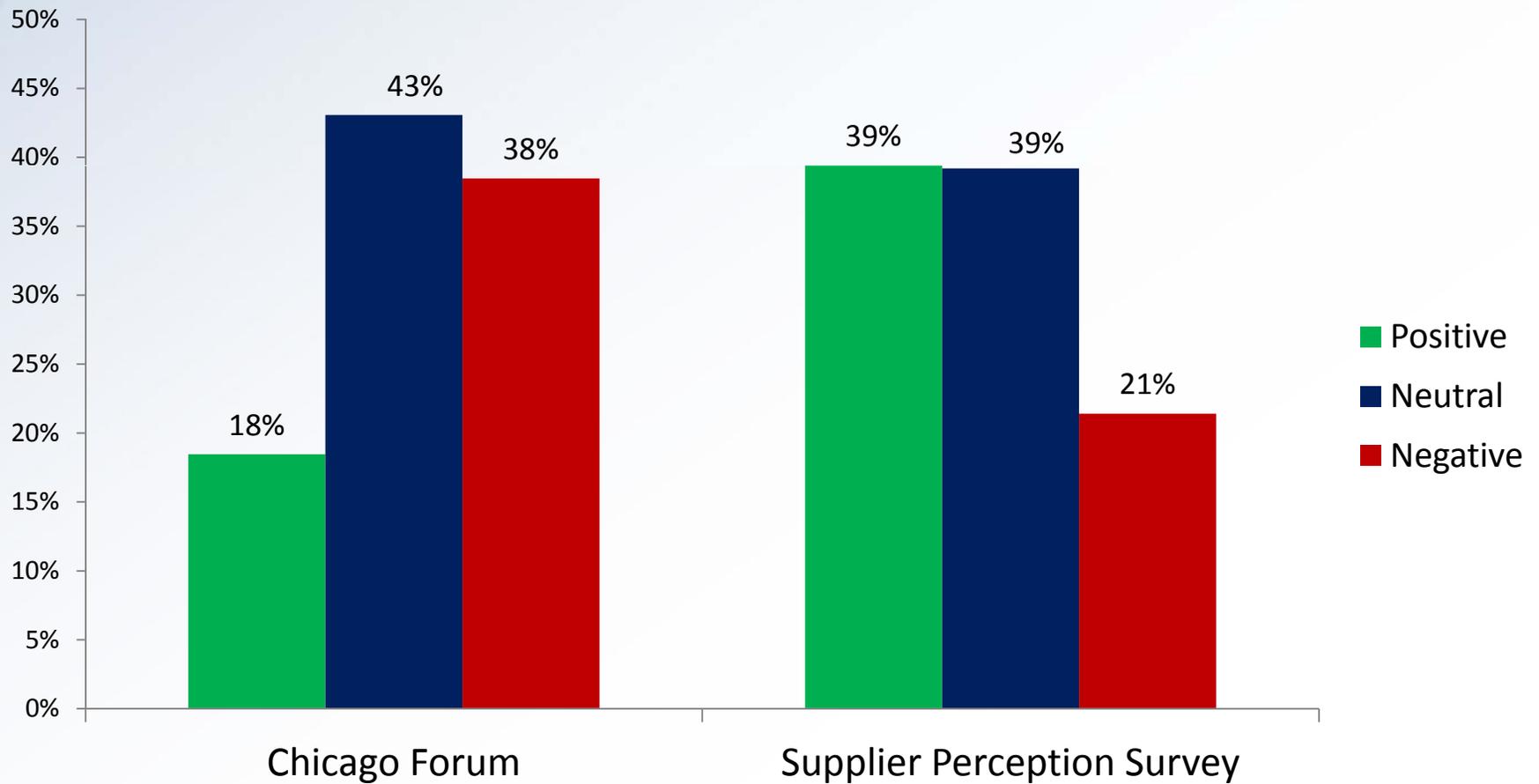


## How would you rate the overall quality of the working relationship between VA and your company?



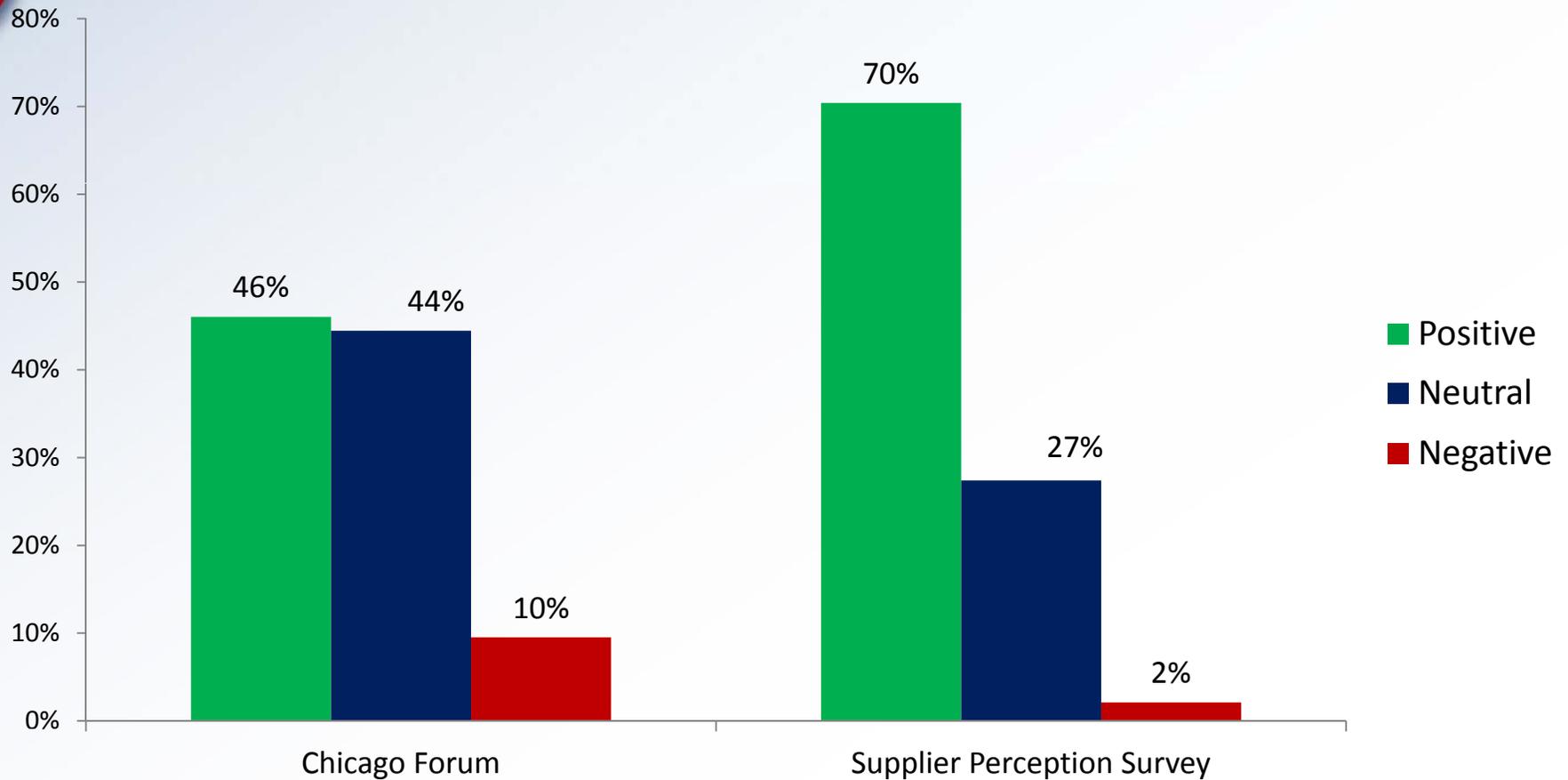


# How would you rate VA's commitment to you for a long-term business relationship?



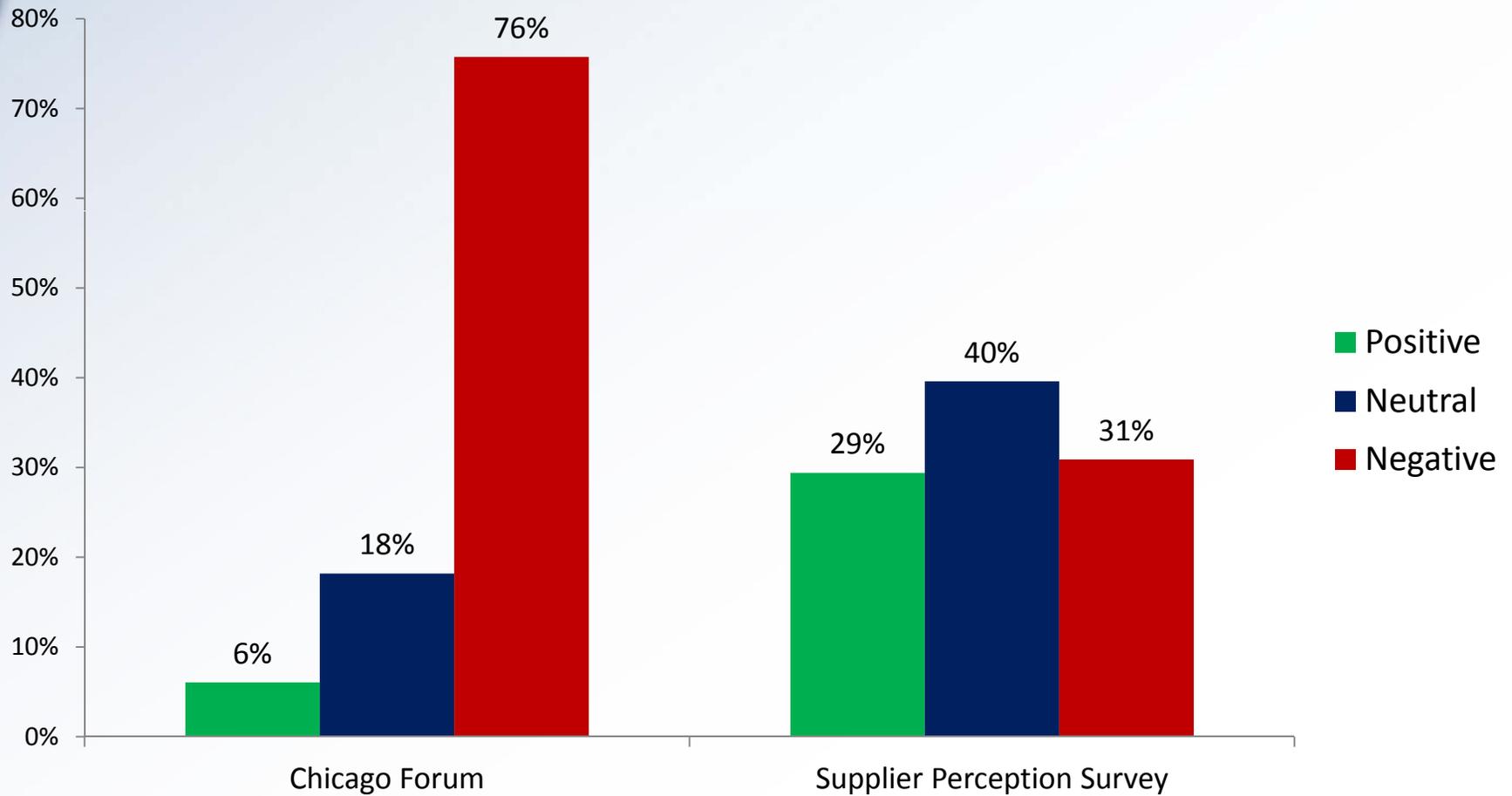


# How would you rate your commitment to VA for a long-term business relationship?



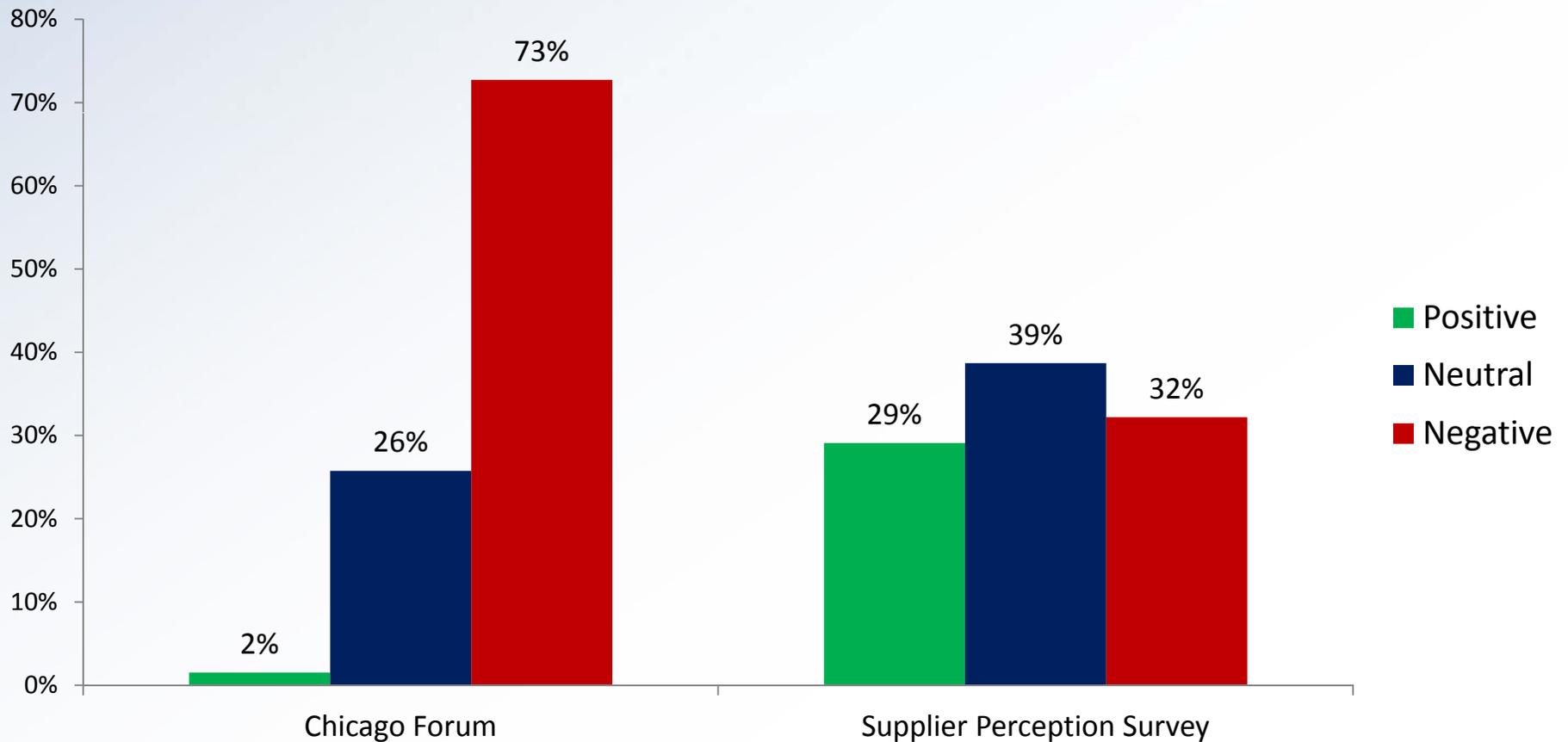


# How would you rate VA's overall procurement process?



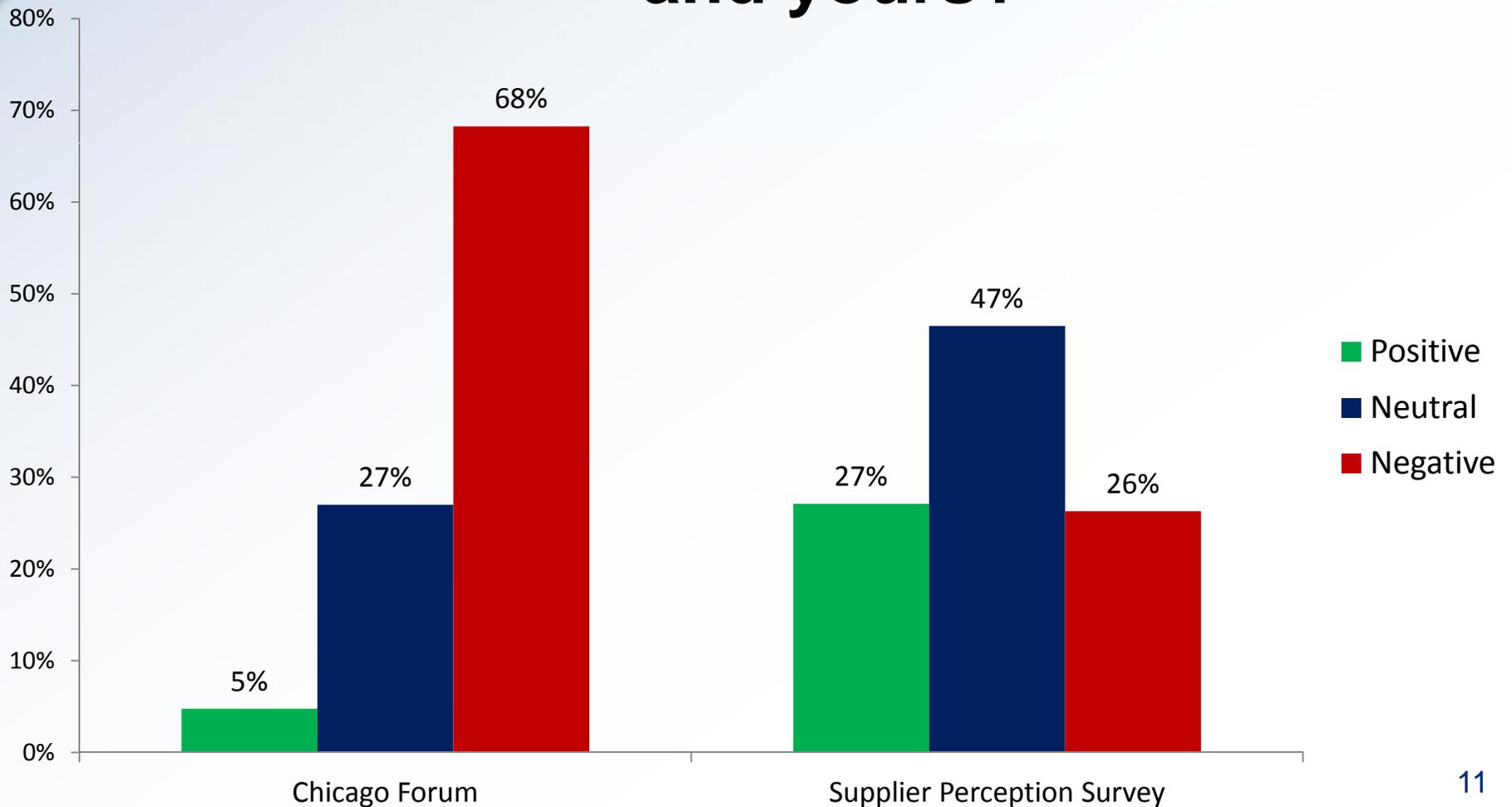


# How would you rate the extent to which VA makes it easy for you to succeed in effectively providing the goods and services they procure?





# How would you rate the extent to which VA provides an effective interface between its management and yours?





# Web site and Email

SRM Web site:

- <http://www.va.gov/oal/business/srm/>

SRT Email:

- [VASupplierManagementFeedback@va.gov](mailto:VASupplierManagementFeedback@va.gov)