



Department of Veterans Affairs

Comparing the Atlanta Forum Survey and Supplier Perception Survey

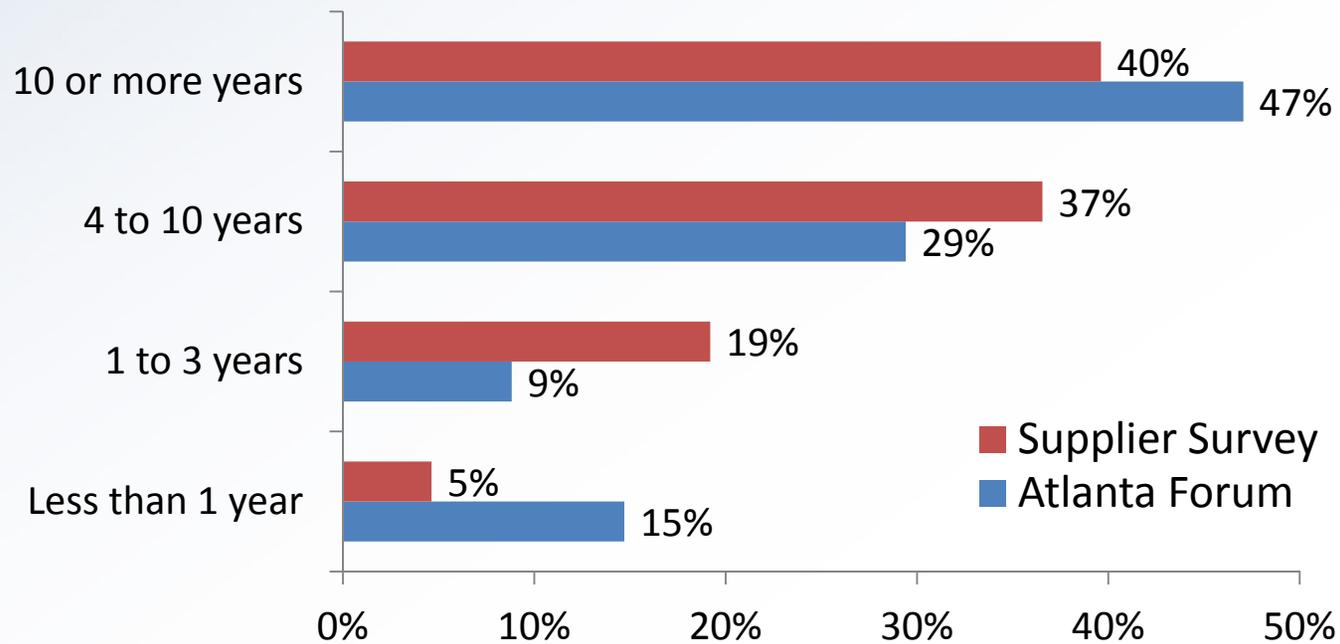
Regional Forum – Atlanta, GA
April 10, 2012





How many years have you been a supplier to VA?

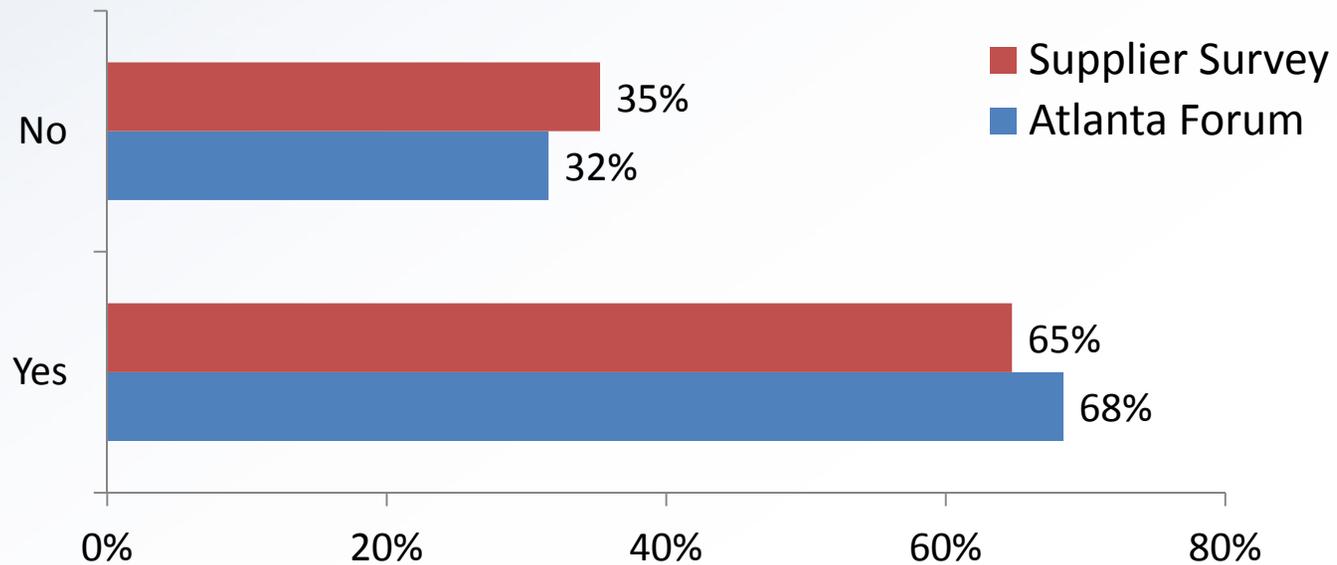
Participant Demographics





Do you currently have an active contract with VA?

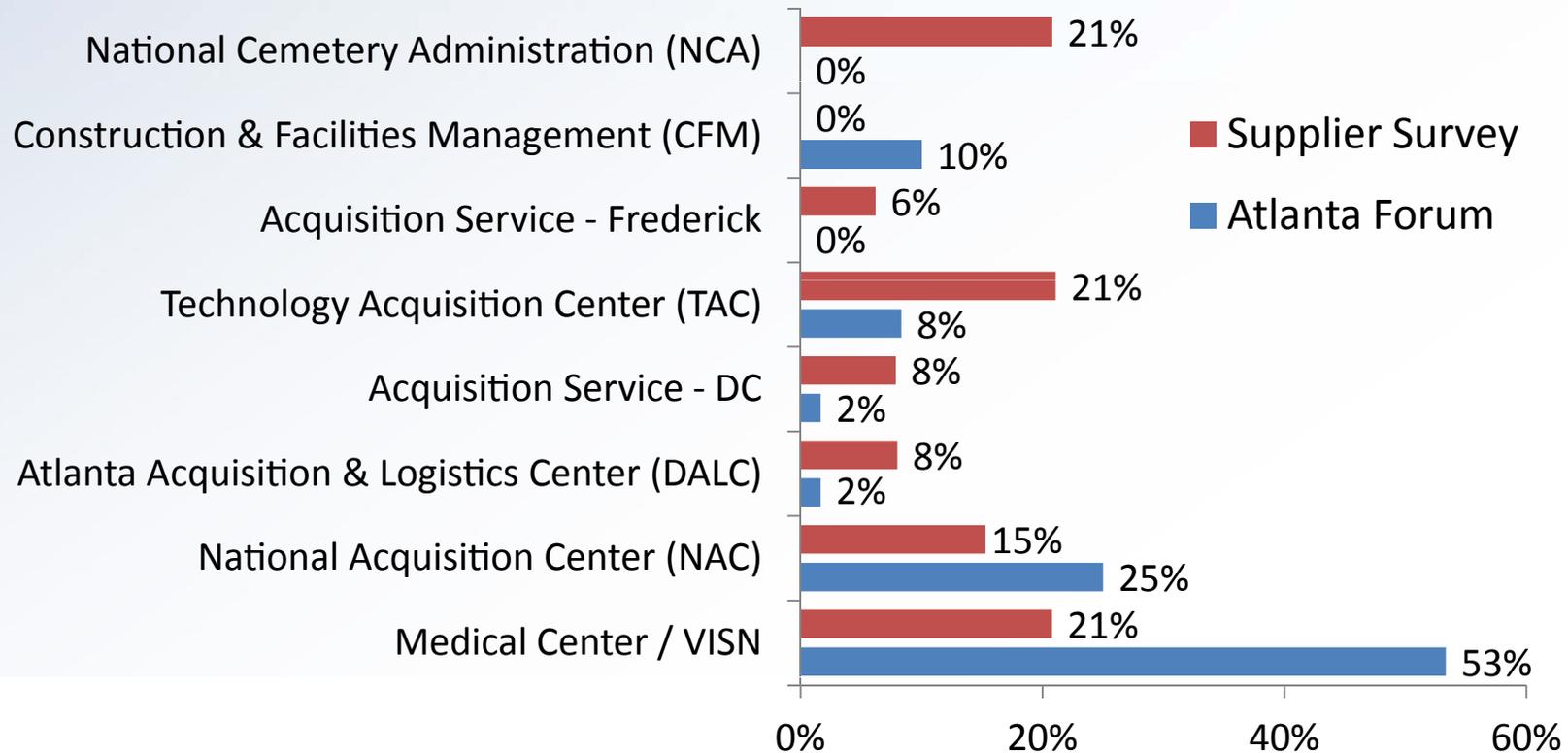
Participant Demographics





Which VA contracting office do you work with?

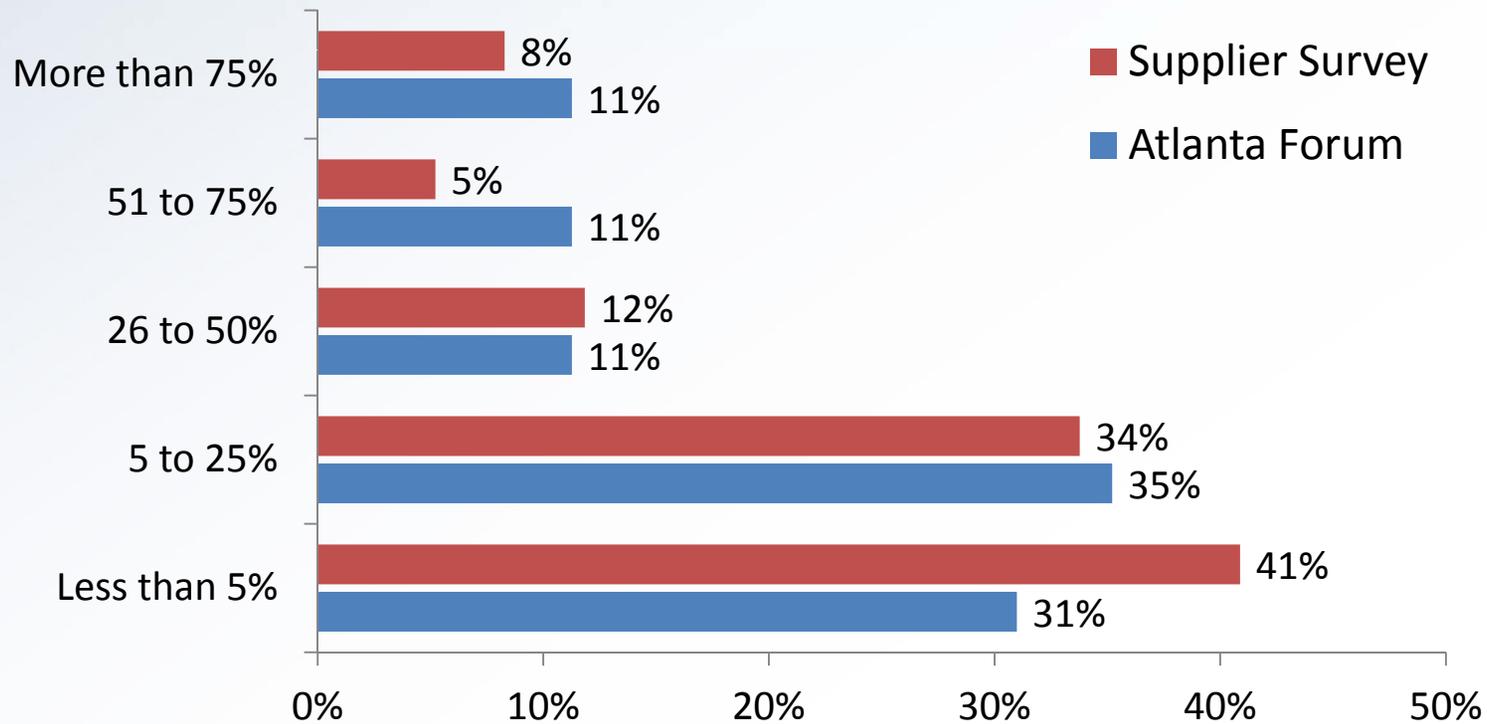
Participant Demographics





What percent of your revenue comes from VA contracts?

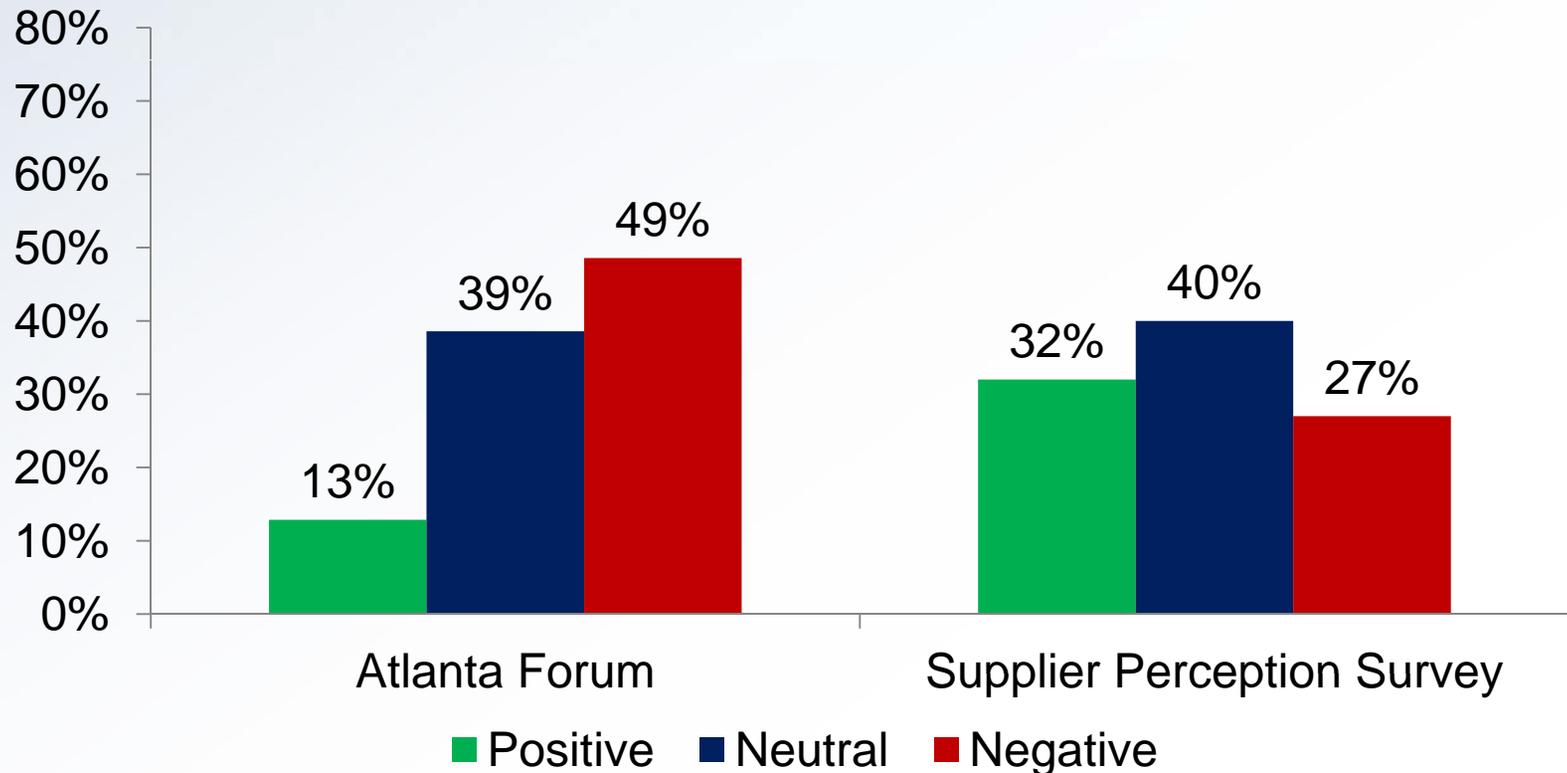
Participant Demographics





How would you rate VA's processes to allow you to provide best value?

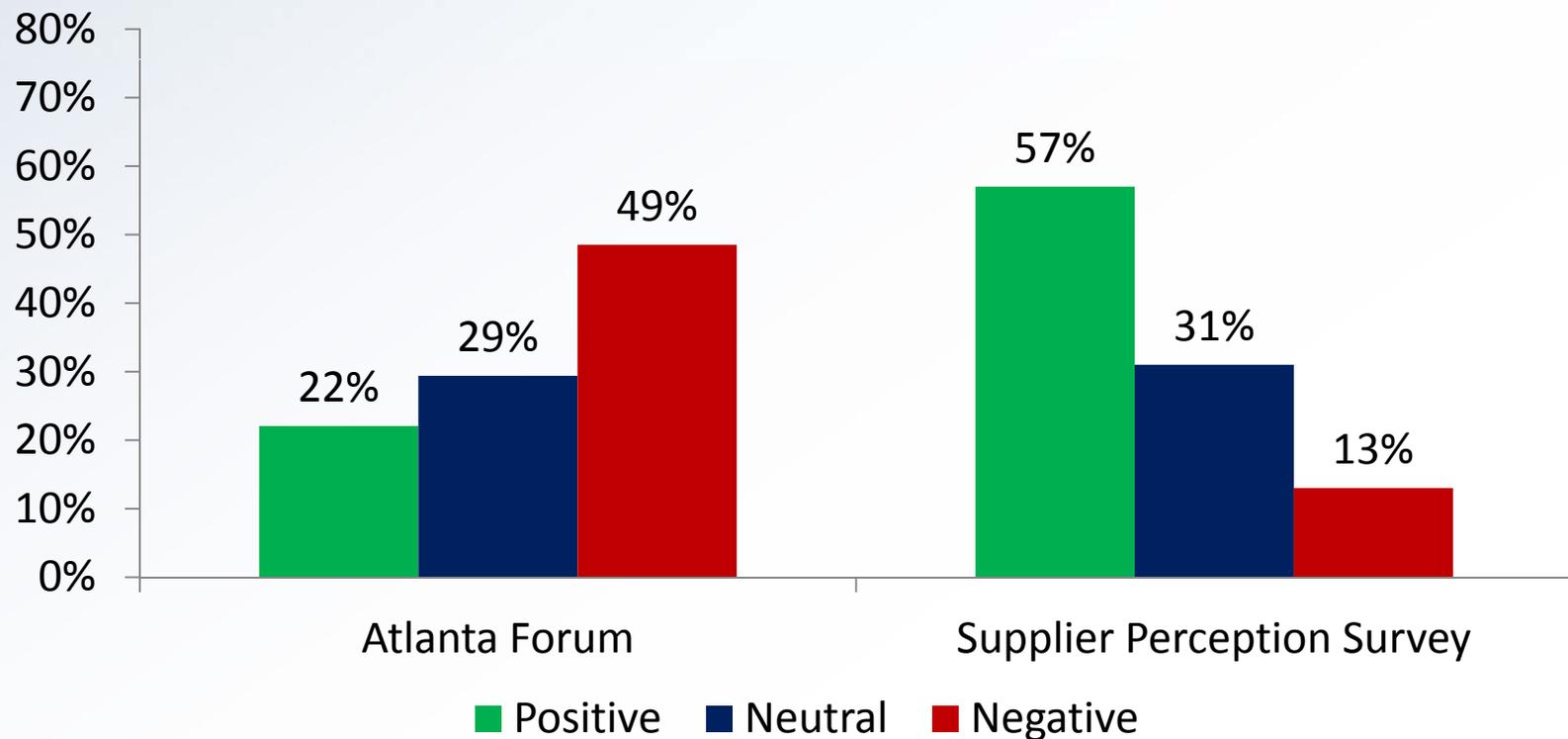
Satisfaction Ratings





How would you rate the overall quality of the working relationship between VA and your company?

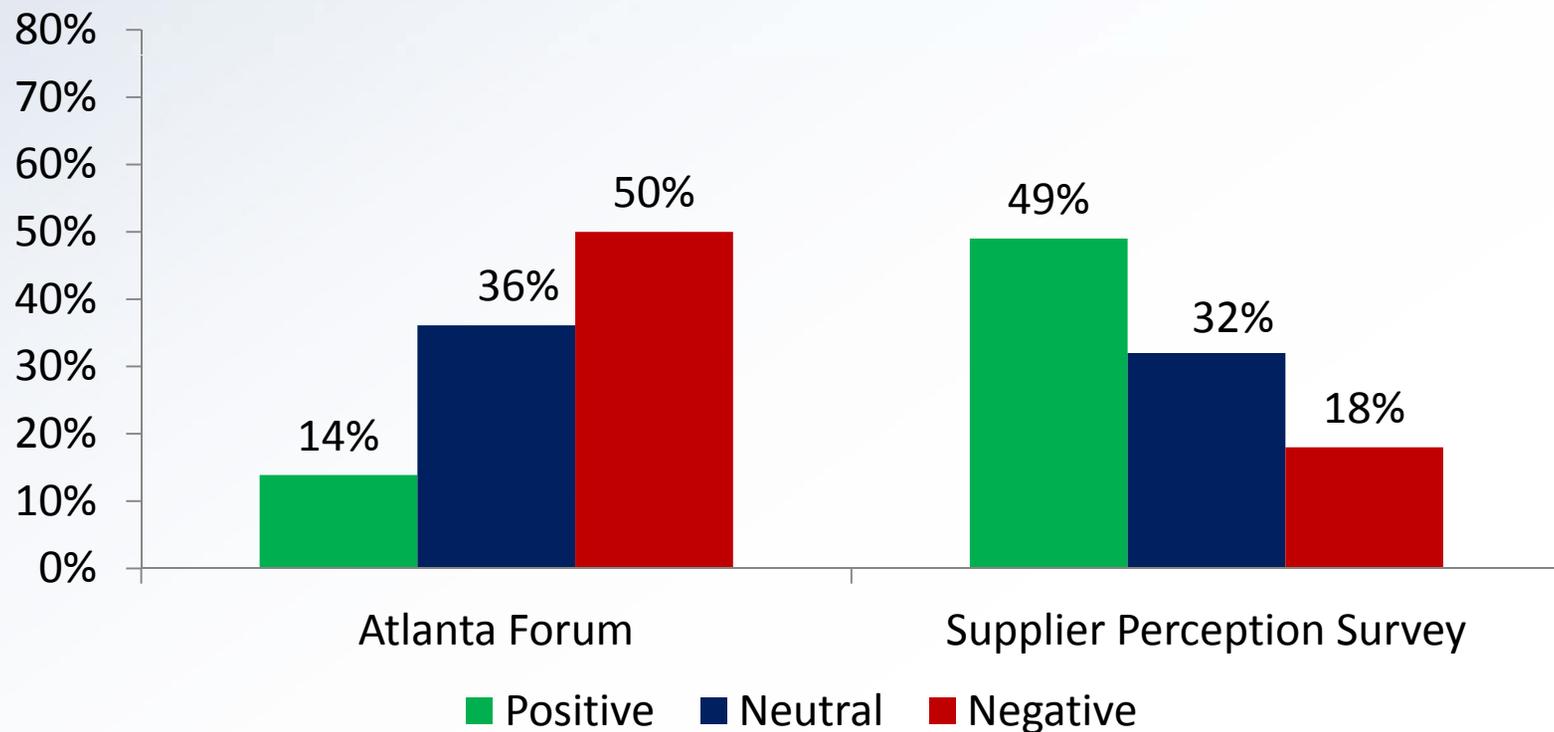
Satisfaction Ratings





How would you rate VA's commitment to you for a long-term business relationship?

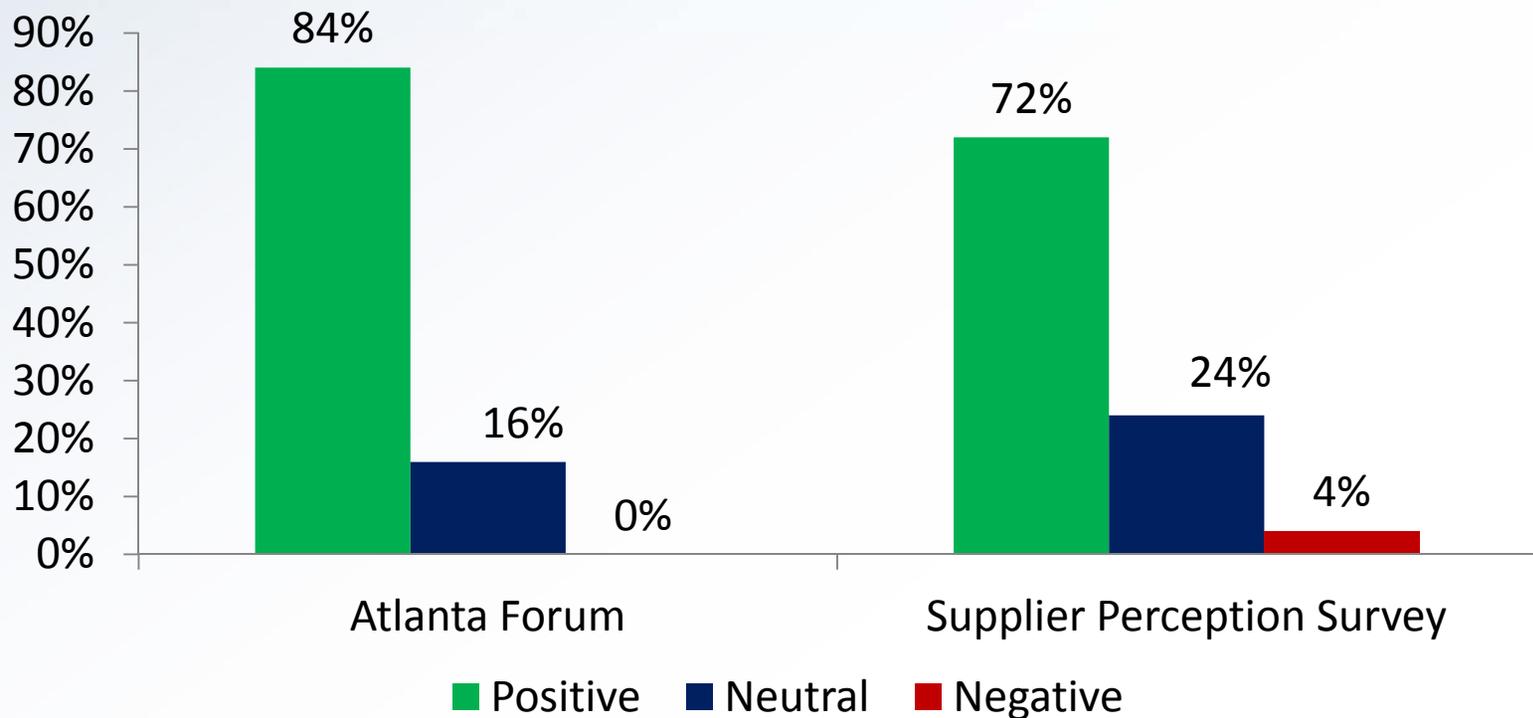
Satisfaction Ratings





How would you rate your commitment to VA for a long-term business relationship?

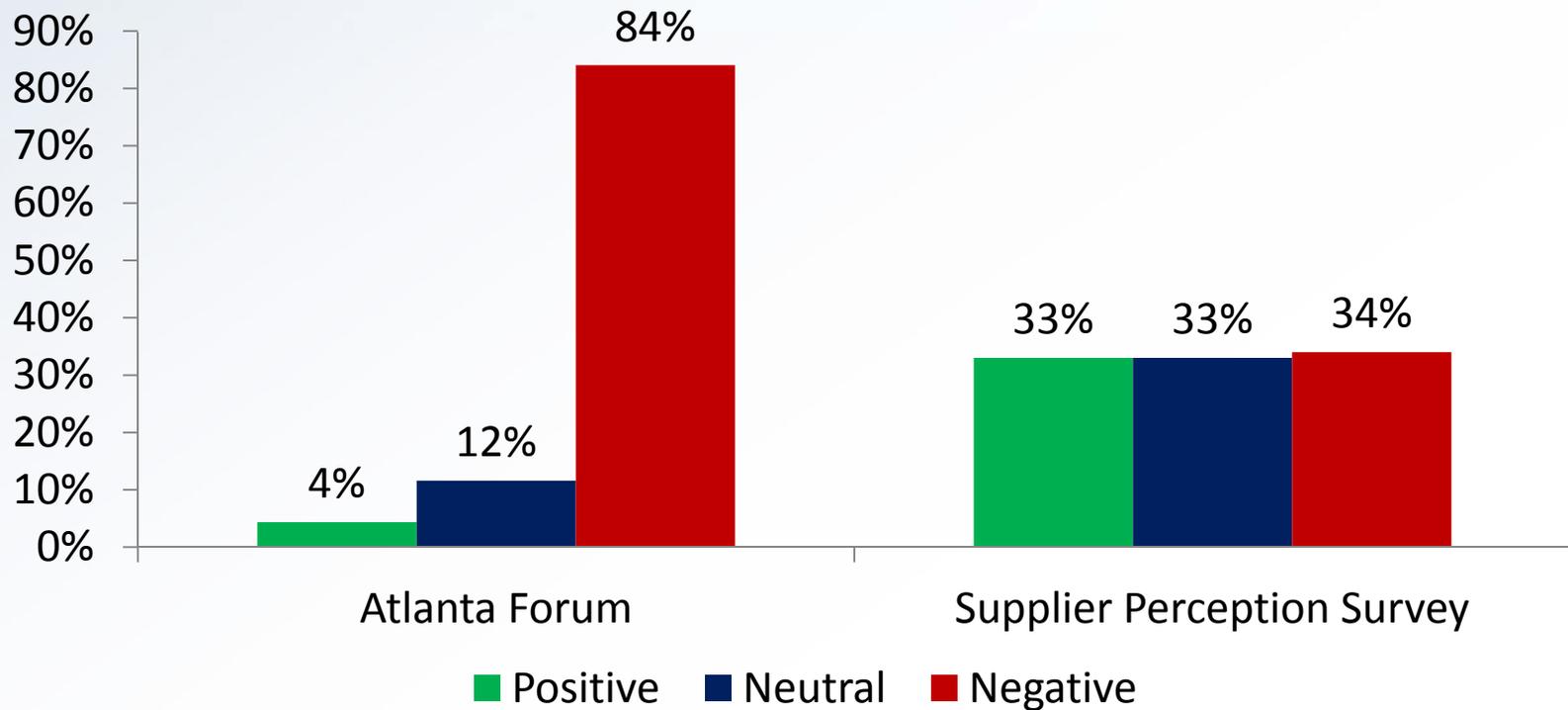
Satisfaction Ratings





How would you rate VA's overall procurement process?

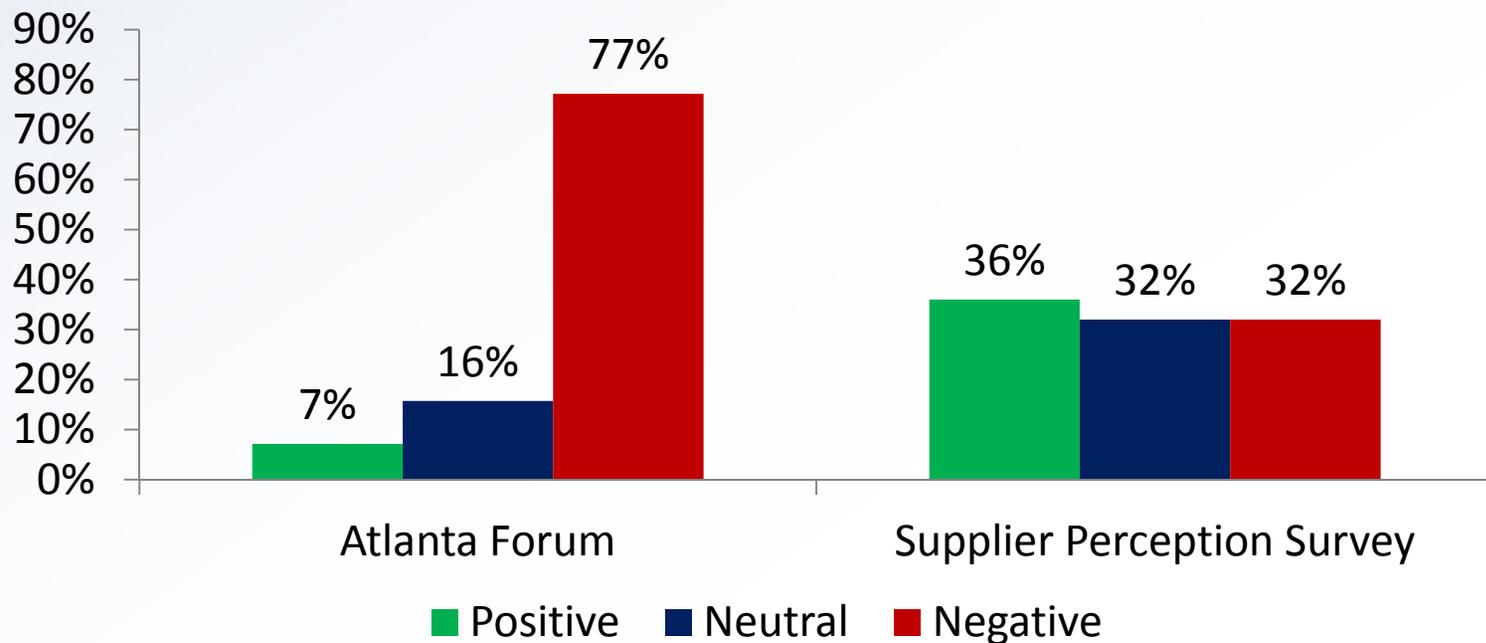
Satisfaction Ratings





How would you rate the extent to which VA makes it easy for you to succeed in effectively providing the goods and services they procure?

Satisfaction Ratings





How would you rate the extent to which VA provides an effective interface between its management and yours?

Satisfaction Ratings

