



VA National Acquisition Center's (NAC) FEDERAL SUPPLY SCHEDULE (FSS) MONTHLY E-NEWSLETTER

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FSS Restructuring Update

As a follow-up to previous correspondence, we would like to provide an update on the status of the Federal Supply Schedule (FSS) restructuring process. In our quest to continually improve in order to meet the needs and wants of every FSS stakeholder, the FSS Service recently entered a new phase in our transition. At this time, all of the Contract Specialists and Management Analysts within the FSS have been assigned to their new role/team.

Under our new structure, we are organized by function rather than program. As such, the FSS Service is currently organized into three mutually supporting branches. The new branches and their main mission can be seen below.

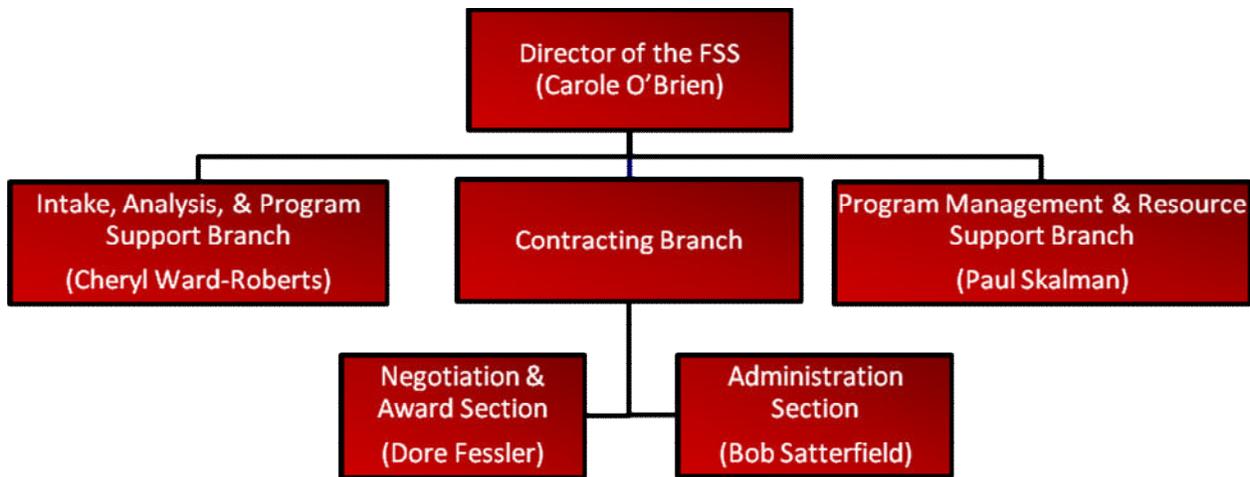
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- **Intake, Analysis, and Program Support Branch** – This branch is responsible for providing a centralized reference for managing and streamlining the processes and distribution of assignments that optimally support and enhance the FSS Service Vision and Mission Statements. In addition, the branch will manage the newly created centralized intake process, complete the initial clarification of all proposals, and manage the centralized FSS helpdesk. Please note that the Intake, Analysis, and Program Support Branch is currently working to establish an Accelerated Program (which will award applicable FSS contracts within 45 days). The Accelerated Program is currently not in place, but more information will be forthcoming about the program in the near future.
- **Contracting Branch** – This branch is responsible for providing expert and timely evaluation, negotiation, documentation, award and administrative actions that support and enhance the FSS Service Vision and Mission Statements.
 - **Negotiation and Award Section** – This section will be responsible for conducting a detailed price analysis for every offer, establishing the Government's initial negotiation position based on the offer's proposal and commercial sales practices (CSP), issuing a final proposal revision (FPR), and awarding the contract if it is in the best interest of the Government and meets all of the applicable rules.

- **Administration Section** – This section is in charge of reviewing and executing all FSS contract modification requests (regardless of the applicable schedule or commodity/service), and completing other administrative functions (e.g. coordinating post-award audits with the VA Office of Inspector General (OIG)).
- **Program Management and Resource Support** – This branch is responsible for providing a high quality of excellence through awareness, information, and education to FSS stakeholders, and implementing policy functions that enhance the FSS Service Vision and Mission Statements. Some of the Program Management and Resource Support branch’s daily duties consist of performing training (to include employee, customer, and vendor training efforts), regularly updating/refreshing all of the FSS solicitations, addressing policy issues/initiatives, managing the sales report process, updating and maintaining the FSS website, and continuing to develop a presence through social media (i.e. Facebook, Twitter, and GovLoop, etc.).

Please be mindful that the major benefit of our restructure will be a more efficient and timely process for managing proposals and contract actions within our office, more consistent guidance will be available for inquiring parties, and a streamlined approach to the overall management of the FSS program will be implemented. Please see our new organizational chart below, along with the name of the Director or Assistant Director that will be leading that particular branch. In addition, the names of the Senior Contracting Officers assigned to work in each branch can be seen below as well.



Intake/Support Branch

- Supervisory Contract Specialist
 - Cheryl Ward-Roberts
- Senior Contract Specialist
 - Lynda O'Neill
 - Christine Szrom

Contract Branch (Negotiation/Award Section)

- Supervisory Contract Specialist
 - Dore Fessler
- Senior Contract Specialist
 - Sharon Mosher
 - Monee Robinson
 - Leo Washington

Contract Branch (Admin Section)

- Supervisory Contract Specialist
 - Bob Satterfield
- Senior Contract Specialist
 - Greg Madden
 - Linda Smith

Program/Support Branch

- Supervisory Contract Specialist
 - Paul Skalman
- Senior Contract Specialist
 - Andrew Morgan
 - Broderick Morris
- Senior Management & Program Analyst
 - Shawn Davis

If you have any questions/concerns about the FSS new streamlining process, or would like to learn more about a specific topic and/or issue, please feel free to contact the FSS helpdesk at (708)786-7737 and/or helpdesk.ammhinfss@va.gov.

IMPORTANT UPCOMING DATES

We do not currently have any FSS customer training classes scheduled at this time. However if you would like to attend a training session, schedule a new one, or request additional information, please contact Ms. Veronica Hazen at Veronica.Hazen@va.gov. Please note that the FSS Customer Training is **ONLY APPLICABLE TO GOVERNMENT AGENCIES**.

FSS Personnel will be attending the following conference:

- 2010 Ohio Business Matchmaker – Dayton, OH (March 24, 2010)

RECENTLY AWARDED FSS CONTRACTS (FEBRUARY 2010)

Pharmaceutical, Dental, Patient Mobility, & X-Ray (Website: <http://www1.va.gov/oamm/oa/nac/fsss/pharmfss.cfm>)

- Pharmacy Buying Association, Inc. DBA PBA Health: V797P-5137B (Large Pharmaceutical Business)
- Aquila Corporation: V797P-3200M (Small Patient Mobility Business)

Medical/Surgical Equipment (Website: <http://www1.va.gov/oamm/oa/nac/fsss/medequipsupfss.cfm>)

- Medtherapies, LLC: V797P-4280B (Small, Woman Owned Med/Surg Business)
- CarePlus Medical, Inc.: V797P-4276B (Small Med/Surg Business)
- AMO Sales & Services, Inc.: V797P-4233B (Large Med/Surg Business)
- Icare Finland OY: V797P-4255B (Large Med/Surg Business)
- Technowipe, Inc.: V797P-4279B (Large Med/Surg Business)
- Isis Medical Inc.: V797P-4244B (Small Med/Surg Business)

Medical Professional & Laboratory Testing Services & Cost-Per-Test (Website: <http://www1.va.gov/oamm/oa/nac/fsss/fssprofracin.cfm>)

- ABOVO Staffing, LLC: V797P-7258A (Small Professional Medical Healthcare Services Business)
- O.R. Nurses, Inc.: V797P-7254A (Small, Woman Owned Professional Medical Healthcare Services Business)
- Nurses in Partnership, Inc.: V797P-7255A (Small Professional Medical Healthcare Services Business)
- Critical Difference, Inc.: V797P-7252A (Large Professional Medical Healthcare Services Business)
- Silver & Associates Consulting, Inc.: V797P-7256A (Small Professional Medical Healthcare Services Business)

In order to obtain pricing information for all of the companies referenced above, please review the NAC Search Tool (<http://www1.va.gov/nac/index.cfm>) or GSA E-Library (<http://www.gsaelibrary.gsa.gov/ElibMain/scheduleList.do>).