# REGION 4- GEOGRAPHICAL AREA 16

# ALTERNATE (OPTIONAL) MSPV PRICING ONLY

## BASE PERIOD

## PERIOD OF PERFORMANCE- 7/20/2016 to 3/19/2018

Note: CLIN Series AB through AP equals Value added Deliveries

Note: CLIN Series AS through BA equals Value added Services

| **CLIN Series** | **ALTERNATE (OPTIONAL) MSPV FEES** |
| --- | --- |
| CLIN 0016AA Conventional/Bulk Delivery method | 6.90% |
| CLIN 0016ABDeliveries one or two days a week | -0.50% |
| Total AA-AB inclusive cost | 6.40% |
| CLIN 0016ACDelivery four or five days per week | 0.70% |
| Total AA-AC inclusive cost | 7.60% |
| CLIN 0016ADSaturday Deliveries | 0.50% |
| Total AA-AD inclusive cost | 7.40% |
| CLIN 0016AESunday Deliveries | 0.50% |
| Total AA-AE inclusive cost | 7.40% |
| CLIN 0016AF 97% Unadjusted Fill Rate | 0.50% |
| Total AA-AF inclusive cost | 7.40% |
| CLIN 0016AG Deliveries on Federal Government Holidays | 0.50% |
| Total AA-AG inclusive cost | 7.40% |
| CLIN 0016AH Fill/Call | 0.50% |
| Total AA-AH inclusive cost | 7.40% |
| CLIN 0016AJ Unit of use/Low Unit of Measure Method | 8.90% |
| CLIN 0016AK Saturday Deliveries | 0.50% |
| Total AJ-AK inclusive cost | 9.40% |
| CLIN 0016AL Sunday Deliveries | 0.50% |
| Total AJ-AL inclusive cost | 9.40% |
| CLIN 0016AM 97% Unadjusted Fill rate | 0.50% |
| Total AJ-AM inclusive cost | 9.40% |
| CLIN 0016AN Deliveries on Federal Government Holidays | 0.50% |
| Total AJ-AN inclusive cost | 9.40% |
| CLIN 0016AP Fill/Call | 0.50% |
| Total AJ-AP inclusive cost | 9.40% |
| CLIN 0016AQ Emergency flat rate delivery Fee | $150.00  |
| CLIN 0016ARDrop Shipment Fee | 2.90% |
| CLIN 0016AS Full-time, on-site Strategic Sourcing Liaison Rep ($250,000 to $1M AFP) | 15.00% |
| CLIN 0016AT Full-time, on-site Strategic Sourcing Liaison Rep ($1M to $2M AFP) | 7.00% |
| CLIN 0016AU Full-time, on-site Strategic Sourcing Liaison Rep ($2M to $3M AFP) | 3.50% |
| CLIN 0016AV Full-time, on-site Strategic Sourcing Liaison Rep ($3M to $4M AFP) | 2.40% |
| CLIN 0016AW Full-time, on-site Strategic Sourcing Liaison Rep ($4M to $5M AFP) | 1.80% |
| CLIN 0016AX Full-time, on-site Strategic Sourcing Liaison Rep ($5M to $6M AFP) | 1.40% |
| CLIN 0016AY Full-time, on-site Strategic Sourcing Liaison Rep ($6M to $7M AFP) | 1.20% |
| CLIN 0016AZ Full-time, on-site Strategic Sourcing Liaison Rep ($7M to $8M AFP) | 1.00% |
| CLIN 0016BA Full-time, on-site Strategic Sourcing Liaison Rep (Over $8M AFP) | 1.00% |

# REGION 4- GEOGRAPHICAL AREA 16

# OPTIONAL ALTERNATE MSPV PRICING ONLY

## OPTION PERIOD 1

## PERIOD OF PERFORMANCE: 3/20/2018 to 11/19/2019

Note: CLIN Series AB through AP equals Value added Deliveries

Note: CLIN Series AS through BA equals Value added Services

| **CLIN Series** | **ALTERNATE (OPTIONAL) MSPV FEES** |
| --- | --- |
| CLIN 1016AA Conventional/Bulk Delivery method | 6.90% |
| CLIN 1016AB Deliveries one or two days a week | -0.50% |
| Total AA-AB inclusive cost | 6.40% |
| CLIN 1016AC Delivery four or five days per week | 0.70% |
| Total AA-AC inclusive cost | 7.60% |
| CLIN 1016AD Saturday Deliveries | 0.50% |
| Total AA-AD inclusive cost | 7.40% |
| CLIN 1016AE Sunday Deliveries | 0.50% |
| Total AA-AE inclusive cost | 7.40% |
| CLIN 1016AF 97% Unadjusted Fill Rate | 0.50% |
| Total AA-AF inclusive cost | 7.40% |
| CLIN 1016AG Deliveries on Federal Government Holidays | 0.50% |
| Total AA-AG inclusive cost | 7.40% |
| CLIN 1016AH Fill/Call | 0.50% |
| Total AA-AH inclusive cost | 7.40% |
| CLIN 1016AJ Unit of use/Low Unit of Measure Method  | 8.90% |
| CLIN 1016AK Saturday Deliveries | 0.50% |
| Total AJ-AK inclusive cost | 9.40% |
| CLIN 1016AL Sunday Deliveries  | 0.50% |
| Total AJ-AL inclusive cost | 9.40% |
| CLIN 1016AM 97% Unadjusted Fill rate | 0.50% |
| Total AJ-AM inclusive cost | 9.40% |
| CLIN 1016AN Deliveries on Federal Government Holidays | 0.50% |
| Total AJ-AN inclusive cost | 9.40% |
| CLIN 1016AP Fill/Call | 0.50% |
| Total AJ-AP inclusive cost | 9.40% |
| CLIN 1016AQ Emergency flat rate delivery Fee | $175.00  |
| CLIN 1016AR Drop Shipment Fee | 2.90% |
| CLIN 1016AS Full-time, on-site Strategic Sourcing Liaison Rep ($250,000 to $1M AFP) | 16.00% |
| CLIN 1016AT Full-time, on-site Strategic Sourcing Liaison Rep ($1M to $2M AFP) | 7.50% |
| CLIN 1016AU Full-time, on-site Strategic Sourcing Liaison Rep ($2M to $3M AFP) | 3.80% |
| CLIN 1016AV Full-time, on-site Strategic Sourcing Liaison Rep ($3M to $4M AFP) | 2.50% |
| CLIN 1016AWFull-time, on-site Strategic Sourcing Liaison Rep ($4M to $5M AFP) | 1.90% |
| CLIN 1016AX Full-time, on-site Strategic Sourcing Liaison Rep ($5M to $6M AFP) | 1.50% |
| CLIN 1016AY Full-time, on-site Strategic Sourcing Liaison Rep ($6M to $7M AFP) | 1.30% |
| CLIN 1016AZ Full-time, on-site Strategic Sourcing Liaison Rep ($7M to $8M AFP) | 1.10% |
| CLIN 1016BA Full-time, on-site Strategic Sourcing Liaison Rep (Over $8M AFP) | 1.00% |

# REGION 4- GEOGRAPHICAL AREA 16

# OPTIONAL ALTERNATE MSPV PRICING ONLY

## OPTION PERIOD 2

## PERIOD OF PERFORMANCE: 11/20/2019 to 6/19/2021

Note: CLIN Series AB through AP equals Value added Deliveries

Note: CLIN Series AS through BA equals Value added Services

| **CLIN Series** | **ALTERNATE (OPTIONAL) MSPV FEES** |
| --- | --- |
| CLIN 2016AA Conventional/Bulk Delivery method | 6.90% |
| CLIN 2016AB Deliveries one or two days a week | -0.50% |
| Total AA-AB inclusive cost | 6.40% |
| CLIN 2016AC Delivery four or five days per week | 0.70% |
| Total AA-AC inclusive cost | 7.60% |
| CLIN 2016AD Saturday Deliveries | 0.50% |
| Total AA-AD inclusive cost | 7.40% |
| CLIN 2016AE Sunday Deliveries | 0.50% |
| Total AA-AE inclusive cost | 7.40% |
| CLIN 2016AF 97% Unadjusted Fill Rate | 0.50% |
| Total AA-AF inclusive cost | 7.40% |
| CLIN 2016AG Deliveries on Federal Government Holidays | 0.50% |
| Total AA-AG inclusive cost | 7.40% |
| CLIN 2016AH Fill/Call | 0.50% |
| Total AA-AH inclusive cost | 7.40% |
| CLIN 2016AJ Unit of use/Low Unit of Measure Method  | 8.90% |
| CLIN 2016AK Saturday Deliveries | 0.50% |
| Total AJ-AK inclusive cost | 9.40% |
| CLIN 2016AL Sunday Deliveries  | 0.50% |
| Total AJ-AL inclusive cost | 9.40% |
| CLIN 2016AM 97% Unadjusted Fill rate | 0.50% |
| Total AJ-AM inclusive cost | 9.40% |
| CLIN 2016AN Deliveries on Federal Government Holidays | 0.50% |
| Total AJ-AN inclusive cost | 9.40% |
| CLIN 2016AP Fill/Call | 0.50% |
| Total AJ-AP inclusive cost | 9.40% |
| CLIN 2016AQ Emergency flat rate delivery Fee | $200.00  |
| CLIN 2016AR Drop Shipment Fee | 2.90% |
| CLIN 2016AS Full-time, on-site Strategic Sourcing Liaison Rep ($250,000 to $1M AFP) | 17.00% |
| CLIN 016ATFull-time, on-site Strategic Sourcing Liaison Rep ($1M to $2M AFP) | 8.00% |
| CLIN 2016AU Full-time, on-site Strategic Sourcing Liaison Rep ($2M to $3M AFP) | 4.00% |
| CLIN 2016AV Full-time, on-site Strategic Sourcing Liaison Rep ($3M to $4M AFP) | 2.70% |
| CLIN 2016AW Full-time, on-site Strategic Sourcing Liaison Rep ($4M to $5M AFP) | 2.00% |
| CLIN 2016AX Full-time, on-site Strategic Sourcing Liaison Rep ($5M to $6M AFP) | 1.60% |
| CLIN 2016AY Full-time, on-site Strategic Sourcing Liaison Rep ($6M to $7M AFP) | 1.40% |
| CLIN 2016AZ Full-time, on-site Strategic Sourcing Liaison Rep ($7M to $8M AFP) | 1.20% |
| CLIN 2016BA Full-time, on-site Strategic Sourcing Liaison Rep (Over $8M AFP) | 1.00% |