

Doing Business With the Department of Veterans Affairs

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Customer Advocate

Office of Procurement, Acquisition and Logistics (OPAL)



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Topics

- Introduction
- VA's Primary Goal
- VA's Central Office (VACO)
- VA Offices, Facilities & Organizations
- What They Buy
- How They Buy
- Small Business Programs (OSDBU)
- Questions—Closing Remarks



Introduction (By The Numbers)

- Number of Veterans Receiving VA Disability -- 4.84 Mil (3/31/19)
- Number of VA Medical Centers (VAMC) --172
- VAMC with Acute Inpatient Care Services -- 143
- Number of VA Outpatient Sites -- 1,241
- Number of VA Vet Centers – 300
- Number of VBA Regional Offices – 56
- Number of VA National Cemeteries -- 137



Individual Offices, Facilities, & Organizations

- VA's primary goal is to provide services to the 27 million Veterans who have served their country.
- This is done by the acquisition of products and services through various:
 - (1) Hospitals
 - (2) Clinics
 - (3) Veterans Integrated Service Networks (VISNs)
 - (4) Data Processing Centers
 - (5) National Cemeteries



Veterans Affairs Central Office

- The Executive Director, Office of Procurement, Acquisition and Logistics (OPAL) oversees operations of the Central Office staff and OPAL field contracting offices at the NAC, SAC and TAC:
 - (1) The National Acquisition Center, Hines, IL (NAC) & Denver Logistics Center, Denver, CO(DLC)
 - (2) The Strategic Acquisition Center (SAC) & Strategic Acquisition Center-Frederick (SAC-F)
 - (3) The Technology Acquisition Center, Eatontown, NJ (TAC) & Technology Acquisition Center, Austin, TX (TAC-Austin)



The National Acquisition Center (NAC) Hines, IL

- Responsible for supporting health care requirements of the VA and other government agencies.
- Under the Federal Supply Schedule (FSS) and National Contract Programs, the NAC awards high volume multiple award schedule, national contracts and blanket purchase agreements (BPAs) for the delivery of:
 - (a) Pharmaceuticals
 - (b) Medical, surgical, dental, and patient mobility equipment/supplies
 - (c) High technology medical equipment and much more

The NAC has over 2000 contracts and annual sales over \$16 billion. You can reach the NAC at nac@va.gov



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Denver Logistics Center (DLC)

- The DLC is also part of operations assigned to the NAC.
- The DLC provides holistic chain management for the VA National Hearing Aid and Home Telehealth Programs.
- Commodities managed include:
 - (1) Hearing aids and accessories
 - (2) Cochlear implants
 - (3) Assistive devices
 - (4) Batteries
 - (5) Prosthetic socks and more



Technology Acquisition Center (TAC)

Eatontown, NJ and Austin, TX

- Responsible for providing streamlined business and contracting solutions for a variety of major Information Technology programs.
- Also provides customers with innovative acquisition guidance in support of their complex IT procurement needs by utilizing strategically-sourced enterprise contract vehicles such as Transformation Twenty-One Total Technology Next Generation Contract, better known as (T4NG).
- Other contract vehicles are available for viewing on website .
. tac@va.gov



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Strategic Acquisition Center (SAC)

Fredericksburg, VA and Frederick, MD

- Primarily supports Veterans Health Administration (VHA) procurement needs and VA Medical Centers nationwide through the award of strategic-sourcing contract vehicles.
- SAC's primary mission is to enable its customers to provide best value solutions to Veterans by providing innovative acquisition solutions and business advice to its customers, primarily for professional services by utilizing such strategically-sourced contract vehicles as Medical/Surgical Prime Vendor Next Generation (MSPV-NG) visit at sac@va.gov



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The Office of Small and Disadvantaged Business Utilization (OSDBU)

- Provides outreach and liaison support to small and large business and other vendors in the private sector.
- Primarily responsible for monitoring Veterans Affairs implementation of the following socioeconomic programs:
 - (1) Service-Disabled Veteran-Owned Small Business
 - (2) Veteran-Owned Small Business
 - (3) Small-Disadvantaged Business
 - (4) HUB-Zoned Small Business
 - (5) Women-Owned Small Business



VA OSDBU Useful Links

- **VA Office of Small and Disadvantaged Business Utilization**
 - <http://www.va.gov/osdbu/>
- **Doing Business with VA Resources**
 - <http://www.va.gov/osdbu/library/dbwva.asp>
- **Strategic Outreach and Communications Education and Training**
 - <https://www.va.gov/osdbu/outreach/soc/training.asp>
- **Direct Access Program Events**
 - <https://dapevents.mbmapp.com/>
- **National Veterans Small Business Engagement**
 - <http://www.nvsbe.com/>
- **VA Verification**
 - <https://www.vip.vetbiz.va.gov>
- **Veteran Entrepreneur Portal**
 - <http://www.va.gov/osdbu/entrepreneur/>



Stay Connected With VA OSDBU

OSDBU Help Desk:

Phone: 1-866-584-2344

Email: osdbustratcomm@va.gov

Website: <https://www.va.gov/osdbu/>

Social Media:



Twitter: <https://twitter.com/VAVetBiz>



Facebook: <https://www.facebook.com/VAVetBiz/>



YouTube: <https://www.youtube.com/c/VAOSDBU>



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Questions?

